



**UNIVERSITAS KOMPUTER  
INDONESIA**



[TAR] Chap 15

# Chapter 7a: USE OF SIX SIGMA IN OPERATIONAL RISK

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# What is Six Sigma

- ❖ managerial concept combining Lean and Six Sigma that results in the elimination of the seven kinds of wastes / muda (classified as Transportation, Inventory, Motion, Waiting, Overproduction, Over-Processing, and Defects) and provision of goods and service at a rate of 3.4 defects per million opportunities (DPMO). A mnemonic for the wastes is "TIMWOOD".
- ❖ In real-world terms, this means that 99 percent good (a traditional standard in business) is no longer good enough

# HOW GOOD?

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## 99% Good (3.8 Sigma)

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20,000 lost articles of mail per hour  
Unsafe drinking water for almost 15 minutes per day  
5,000 incorrect surgical operations per week  
Two short or long landings at major airports every day  
200,000 incorrect drug prescriptions each year  
No electricity for almost seven hours each month  
11.8 million shares incorrectly traded on the NYSE every day  
Three warranty claims for every new automobile  
48,000 to 96,000 deaths attributed to hospital errors each year

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## 99.99996% Good (Six Sigma)

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Seven articles of lost mail per hour  
One unsafe minute of drinking water every seven months  
1.7 incorrect surgical operations per week  
One short or long landing at major airports every five years  
68 incorrect drug prescriptions each year  
One hour without electricity every 34 years  
4,021 shares incorrectly traded on the NYSE every day  
One warranty claim for every 980 new automobiles  
17 to 34 deaths attributed to hospital errors each year

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## Six Sigma is

- ❖ is a *management philosophy and culture that passionately embraces* defect-free process performance across the business;
- ❖ is a *disciplined, fact-based problem-solving methodology that focuses on* producing reliable and consistent results that meet customer and stockholder expectations; and
- ❖ is a *stretch goal. Six sigma companies strive to deliver services, products, and profitable results, consistently within expectations—every time.*

## Drivers

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- What do you believe is necessary to manage your business?
- How do you measure success?
- What do you look at?

*Our motto:*

*If you cant Measure it...  
You can't Manage it.*

*Some Tools used to measure  
and change....*

# Tools

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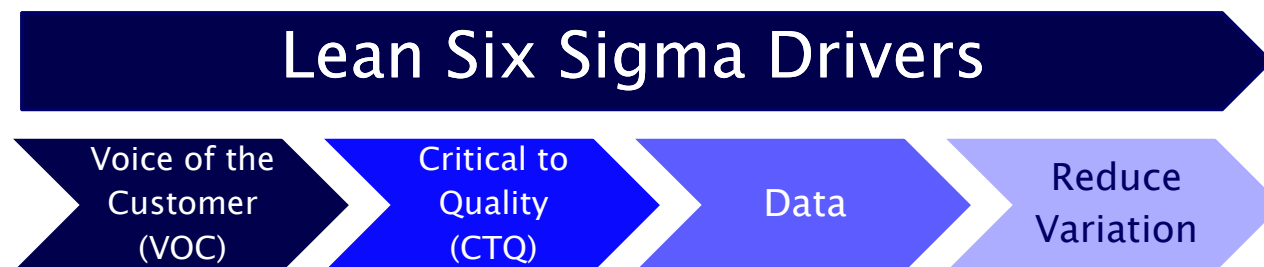
- Reengineering
- PDCA
- Best Practices
- Change Management Initiatives
- Lean processing
- Six Sigma Initiatives
- Lean Six Sigma Initiatives
- Etc.

Focus on improving processes  
through measurement and  
evaluation

## Lean Six Sigma Drivers

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- What comes to mind when you hear “Lean Six Sigma”?
- What think of when you hear “Change Management”?
- Is anyone here a Six Sigma Black/Green Belt or higher?



## Processes For Improvement

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*Lean Six Sigma provides a process based approach to improvement. It can be used to improve any business process.*



## What is Lean Six Sigma?

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- Comprehensive Process tool for:
  - Achieving
  - Sustaining and
  - Maximizing business success.
- Six Sigma is uniquely driven by:
  - Understanding customer needs
  - Disciplined use of facts and data
  - Statistical evaluation of “issues”
  - Attention to managing, improving and reinventing business process.

Where did it originate  
and how is it different?

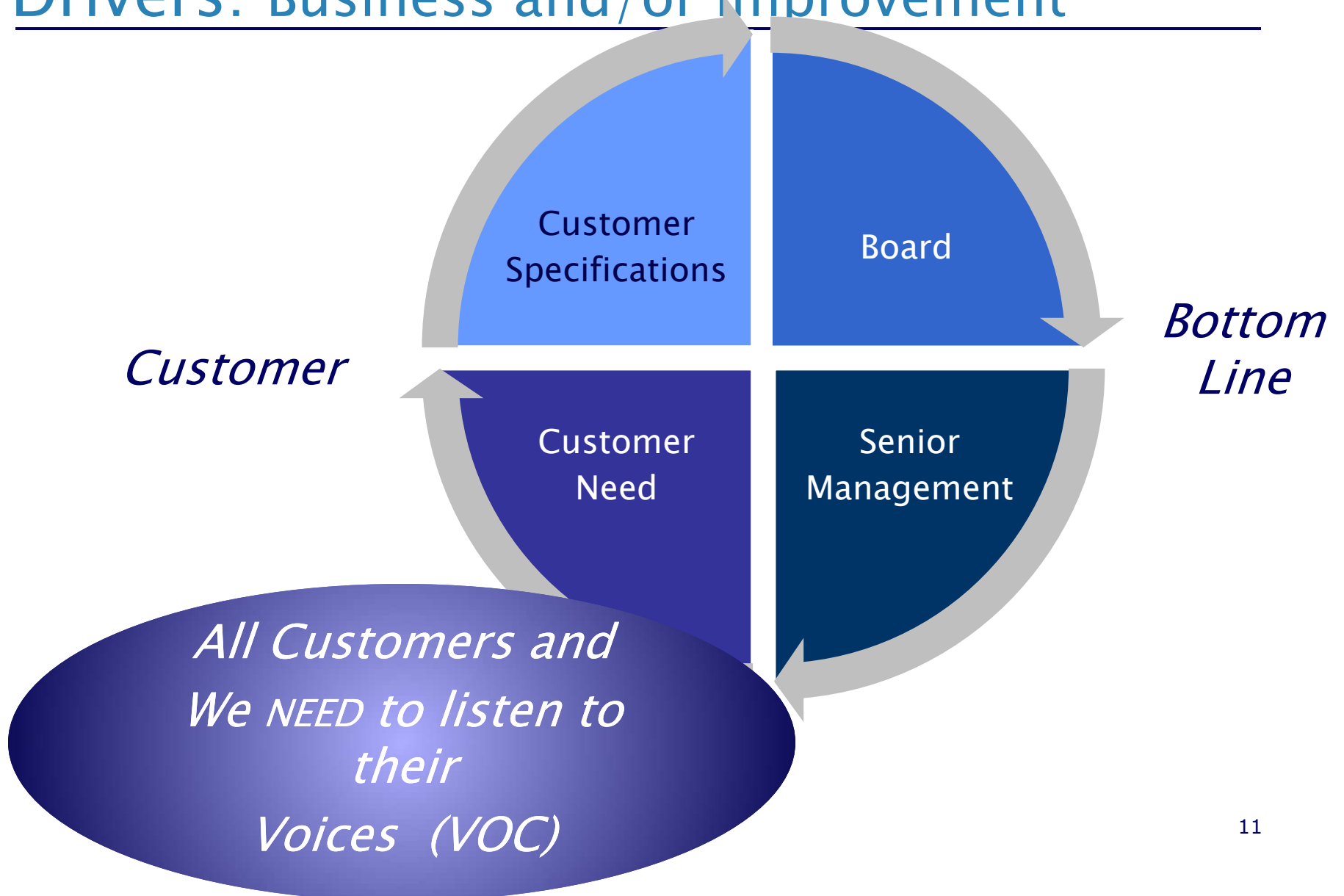
## History of Change

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- Ford's Assembly Line
- GE Western – Hawthorne – ('20s – '30s)
- PDCA cycle originally conceived – Shewart (Western Electric – '30s – '40s)
- PDCA Made famous by his assistant – Demming (The “Demming Wheel”) – became CQI model (40–50s)
- Ohno / Toyoda's – Toyota Processing System (TPS) was already taking shape ('40s–'50s)
- Harry / Shroeder start the Six Sigma process initiative at Motorola (80s)
- Womack's “The Machine That Changed the World” Described *Lean* a.k.a. TPS ('90s)

*What might be next?*

# Drivers: Business and/or Improvement



## Lean Six Sigma

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- Customer focused
- Data Driven
- Accurate
- Creates a “Common Language”
- Reduces waste
- Reduces variation
- Improves contribution

Distinguishes between  
*“the feel and the real”*

# Example

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## Roller Bearing Manufacturing



Diameter is a CTQ

(Critical To Quality Parameter)

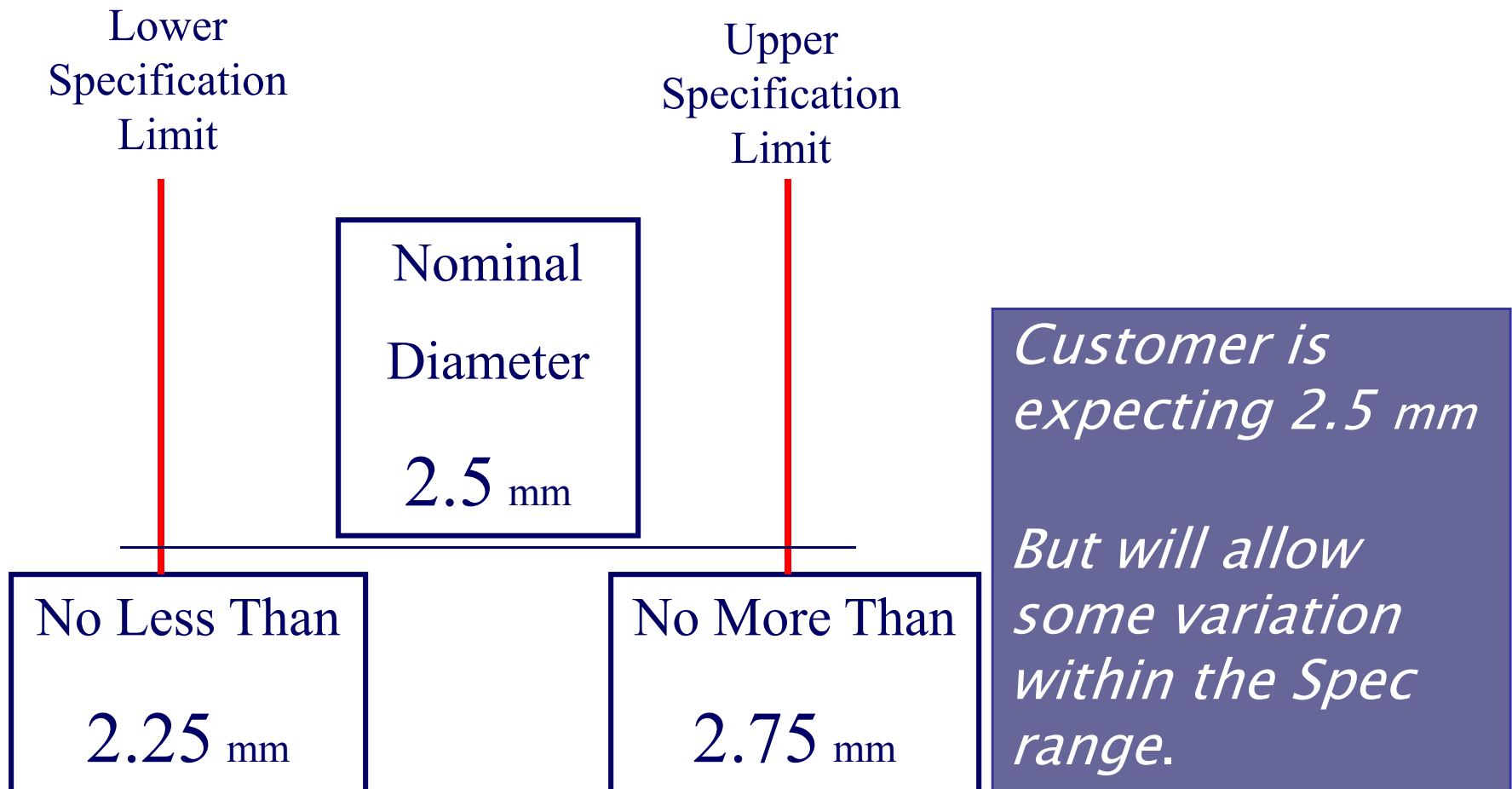
Nominal diameter = 2.5mm

Minimum Spec = 2.25mm

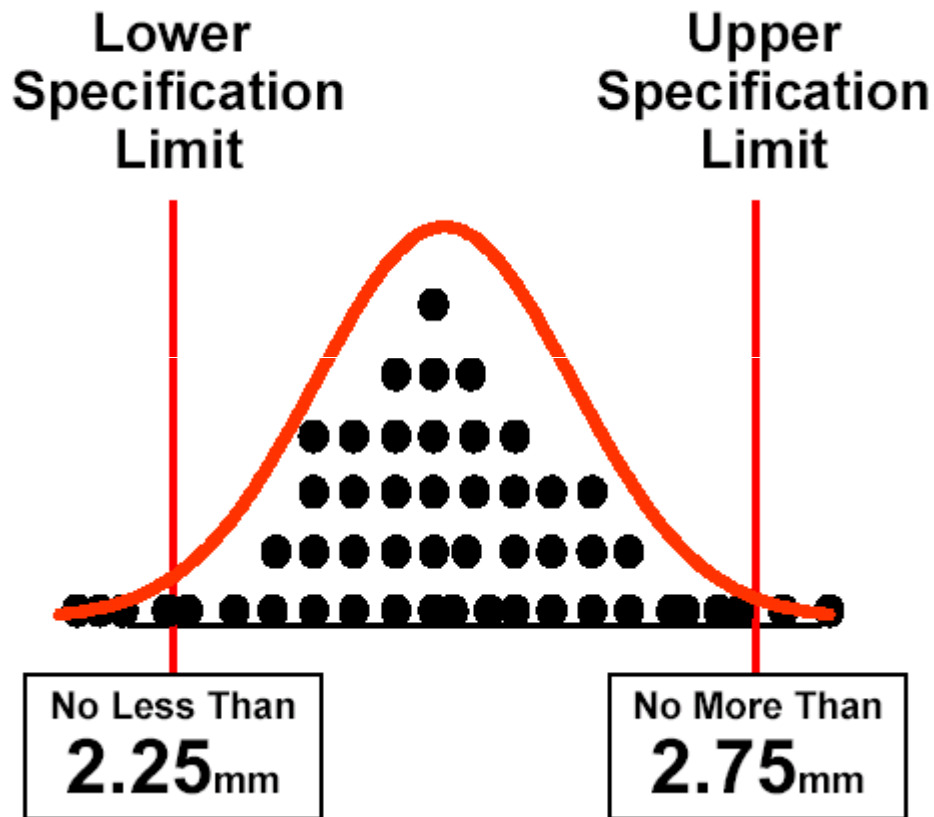
Maximum Spec = 2.75mm

## Example (Cont.)

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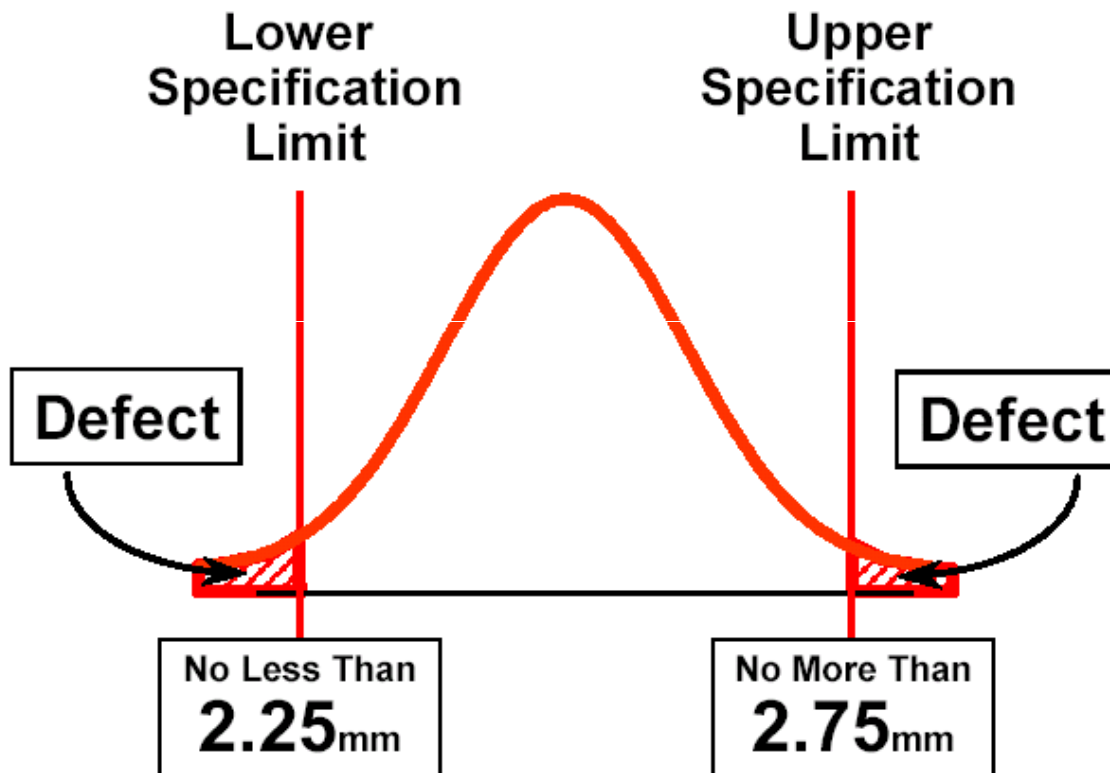
## Example (Cont.)



*Manufactured Roller  
Bearing Diameter*

*Actual Micrometer  
Measurements*

## Example (Cont.)

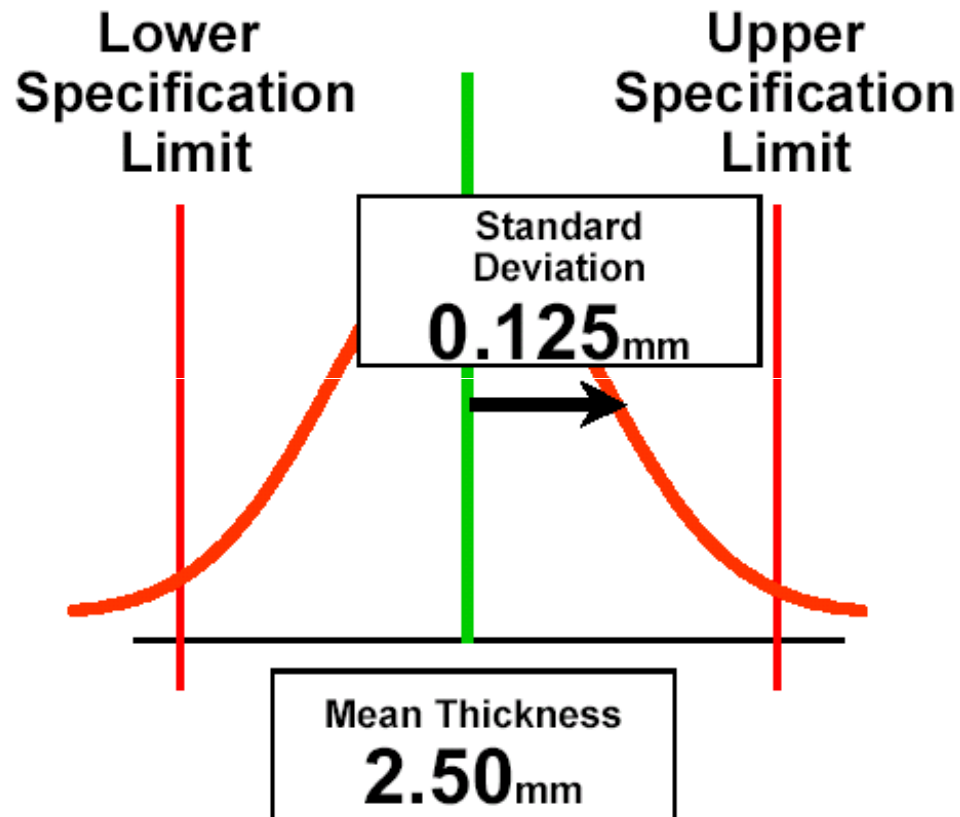


*Manufactured  
Roller Bearing  
Diameter*

*Variation  
ending up as a  
defect*



## Example (Cont.)



*Let's Look at Some Basic Statistics*

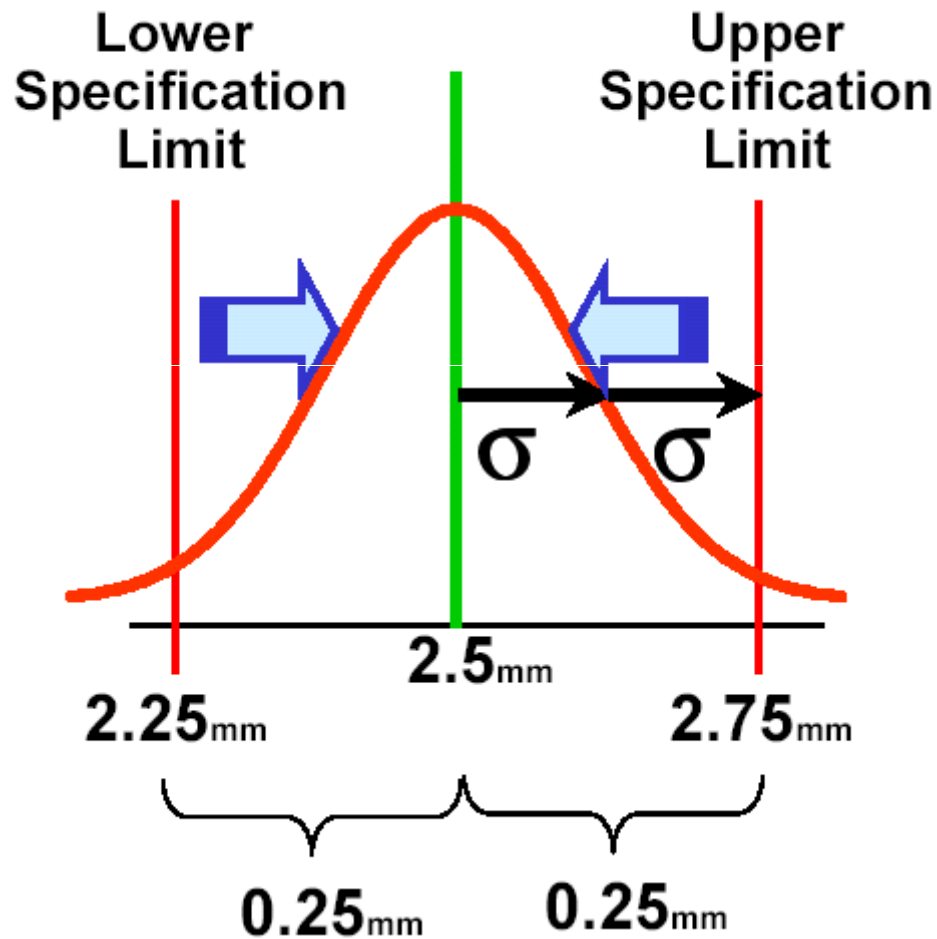
*Mean diameter = 2.50 mm*

*Standard Deviation = 0.125 mm*

On Average  
it's OK

It's a Variation  
issue

## Example (Cont.)



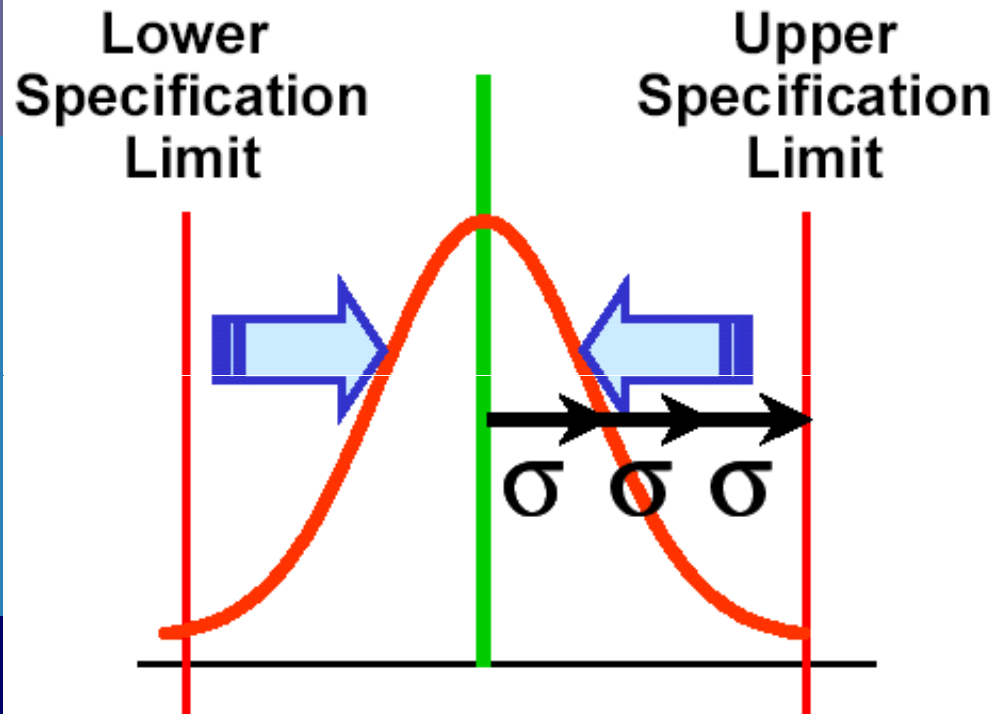
*Reducing Variation  
is Clearly the Key to  
Improving Process  
Capability*

Spec Width  
**0.5 mm**

Std Dev  
**0.125 mm**

**$2\sigma$**

## Example (Cont.)



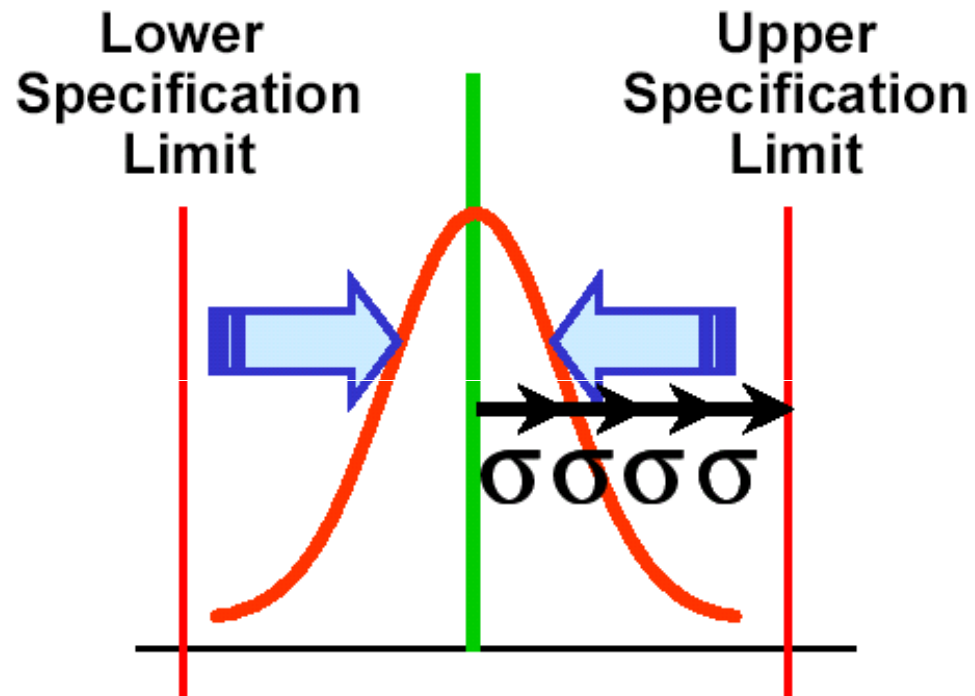
*Reducing Variation  
is Clearly the Key to  
Improving Process  
Capability*

Spec Width  
**0.5 mm**

Std Dev  
**0.083 mm**

**3 $\sigma$**

## Example (Cont.)



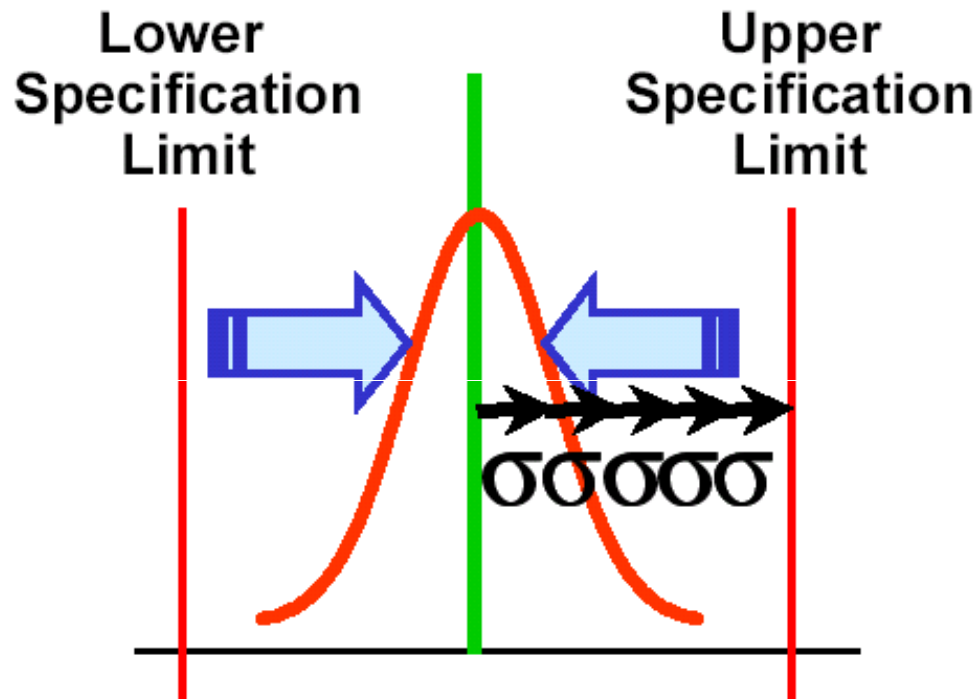
*Reducing Variation  
is Clearly the Key to  
Improving Process  
Capability*

Spec Width  
**0.5 mm**

Std Dev  
**0.062 mm**

**4 $\sigma$**

## Example (Cont.)



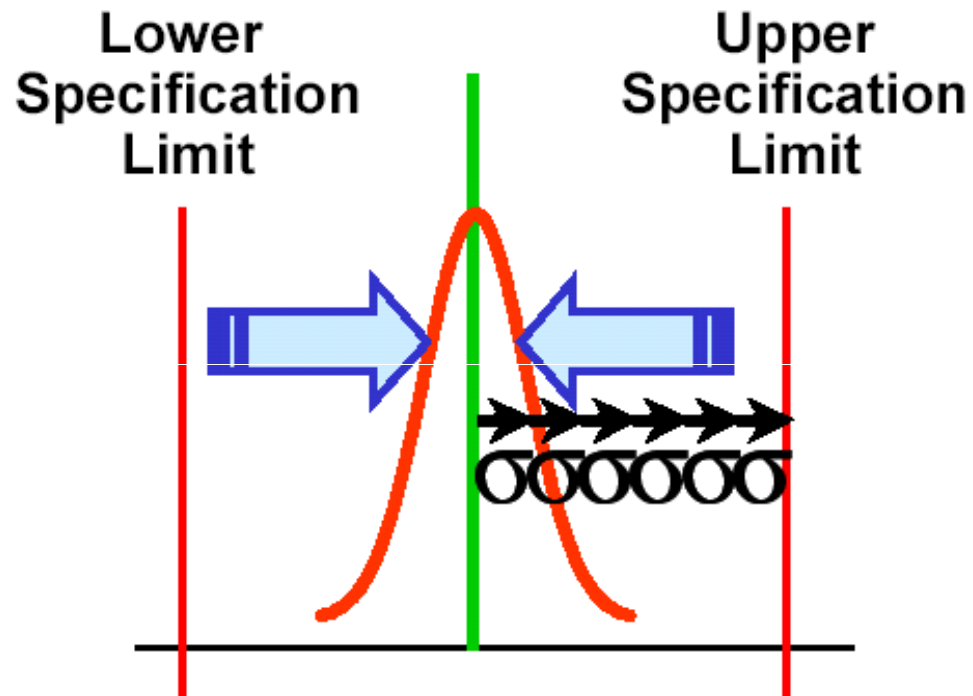
*Reducing Variation  
is Clearly the Key to  
Improving Process  
Capability*

Spec Width  
**0.5 mm**

Std Dev  
**0.05 mm**

**5 $\sigma$**

## Example (Cont.)



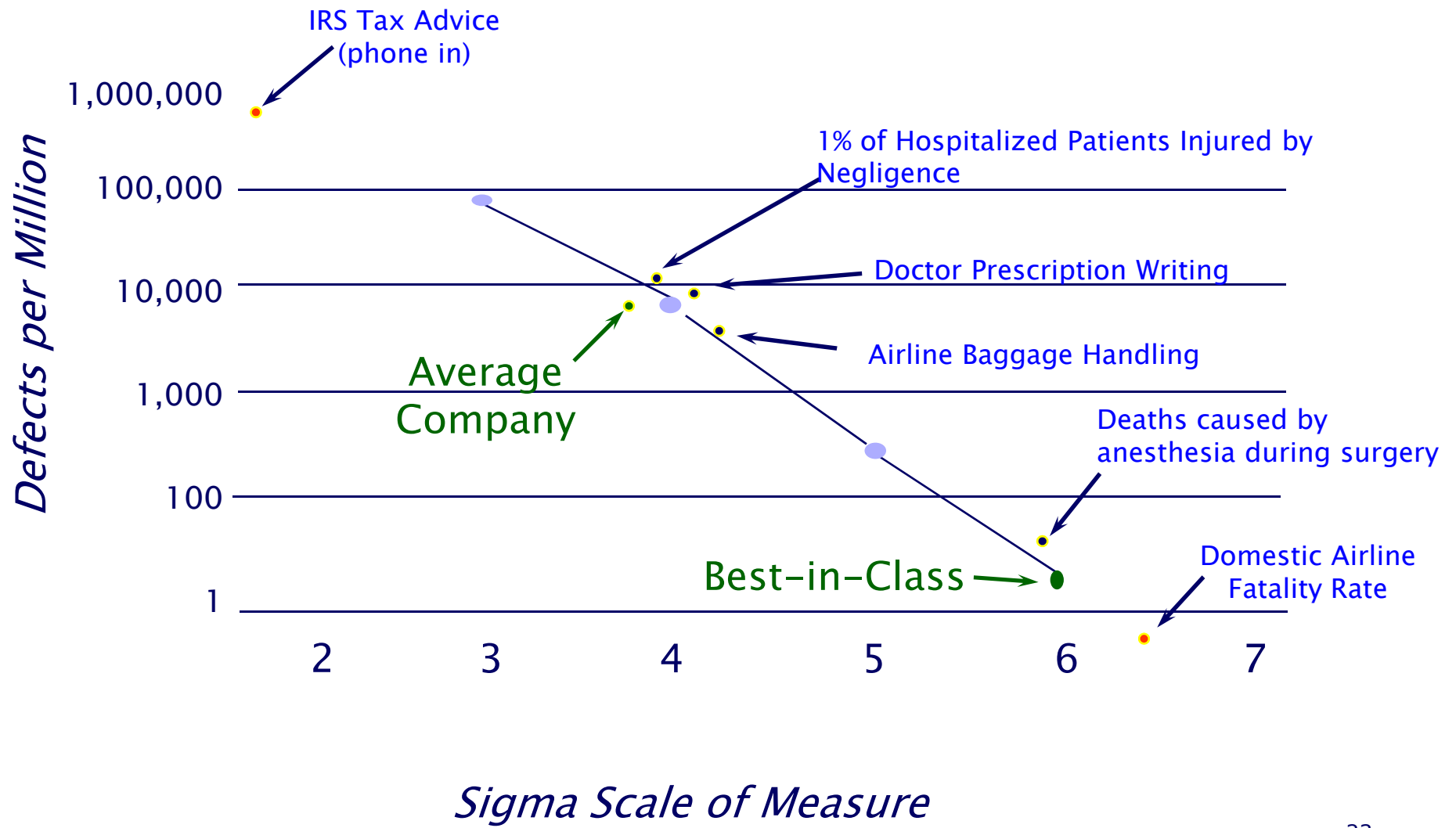
*Reducing Variation  
is Clearly the Key to  
Improving Process  
Capability*

Spec Width  
**0.5 mm**

Std Dev  
**0.041 mm**

**6 $\sigma$**

# How do Others Perform?



# Understanding Six Sigma

**STATISTICALLY**  
Six Sigma refers to a process that produces only 3.4 defects per million opportunities.



Sigma	DPMO
2	308,537
3	66,807
4	6,210
5	233
6	3.4

← Most US Businesses

← Goal

## Business Strategy

An overall strategy that encompasses your organization's quality philosophy. It sets the vision for achieving Six Sigma levels in key processes.

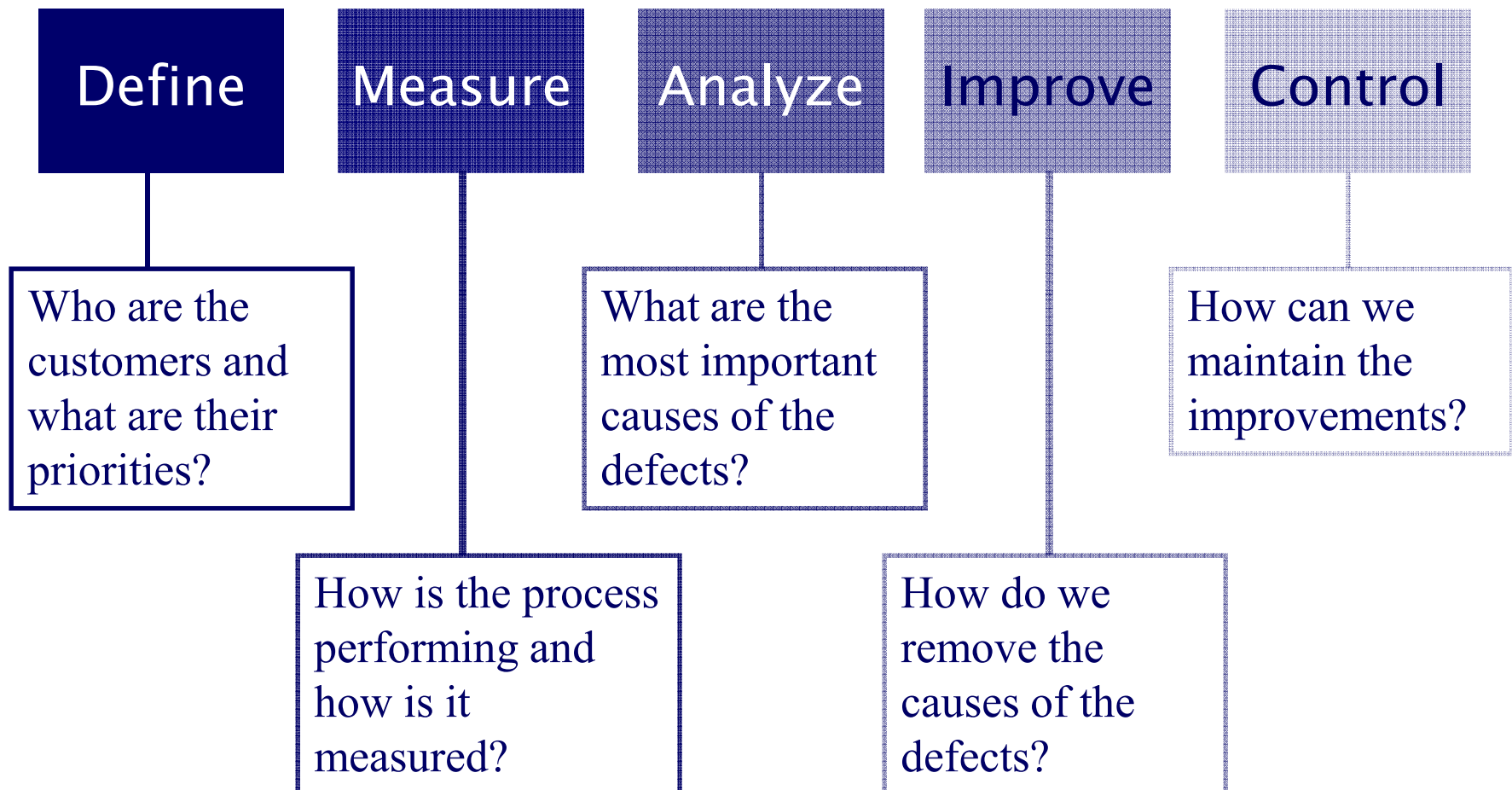
## Tools And Tactics

A set of statistical tools and a disciplined methodology used by specially trained individuals to improve processes by reducing variation and defects.



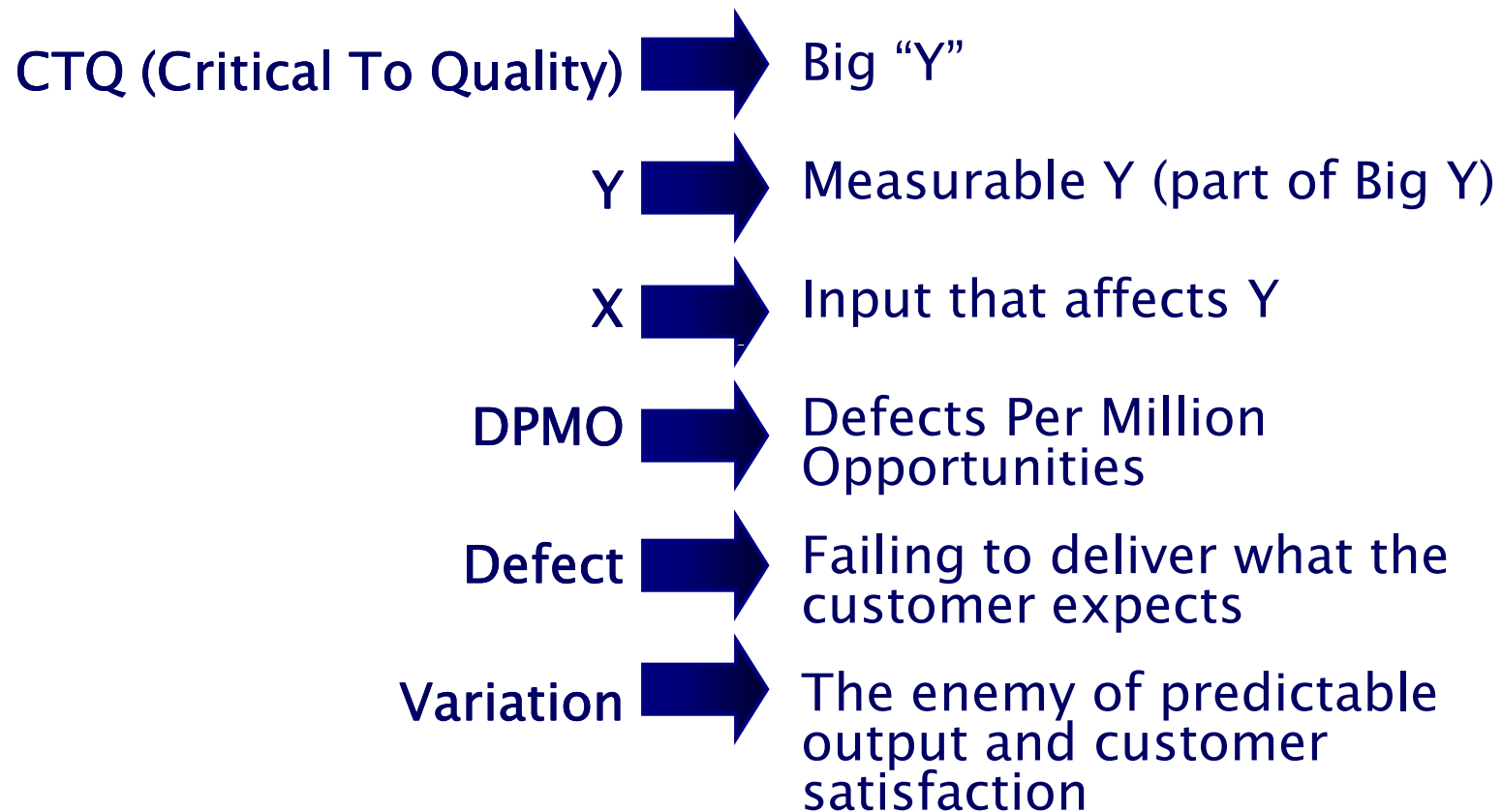
# Six Sigma Method

DMAIC: To improve any existing product or process



# The Language Of Six Sigma

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## Customer Needs vs. Customer CTQ's

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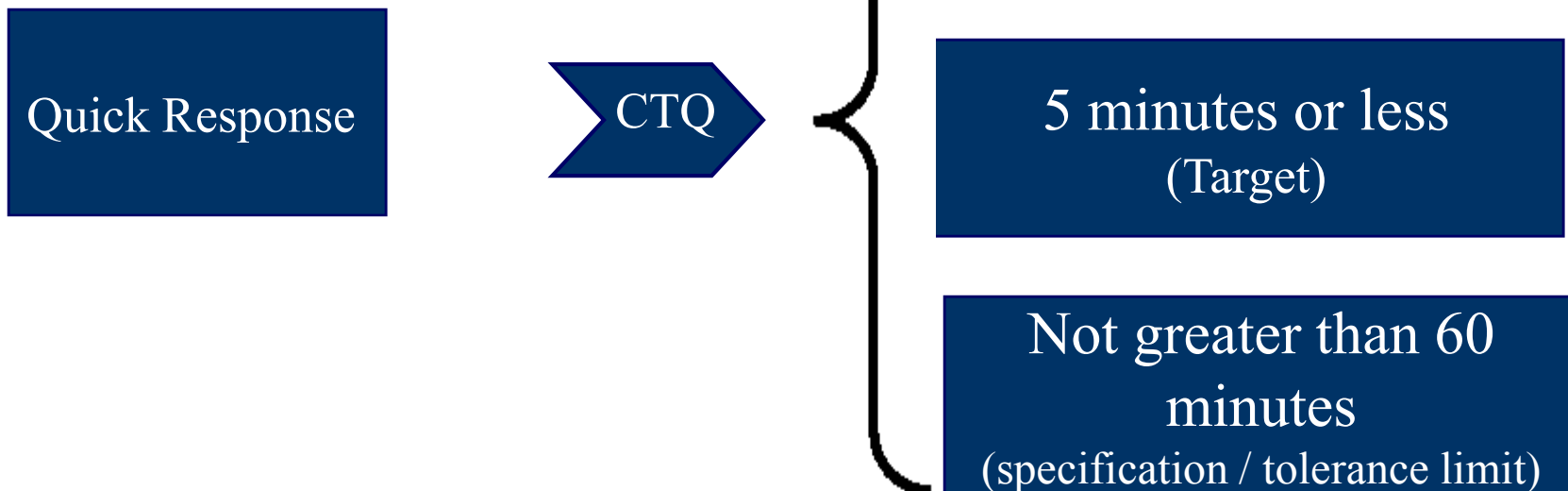
- Customer needs are the data collected from customers that gives information about what they need or want from your process. Customer needs are often high level, vague, and non-specific
  - “I need a quick response!”
  - “I need accurate information!”
- CTQ's are customer needs translated into critical process requirements that are specific and measurable. A fully developed CTQ has three elements: Y metric, target, specification/tolerance limits

# Getting to the CTQ's

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Translating a customer need into a fully developed CTQ

*Example:*



# Measure Overview

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What is the Measure phase?

The Measure phase defines the defects, establishes improvement goals, determines that the system of measuring defects is repeatable and reproducible and gathers data about the process.

Why is the Measure phase important?

The Measure phase ensures that you specifically define the defects you are going to measure and that your measurement system is accurate before you begin to actually measure the process.

# Alternatives to Measuring...

© Cartoonbank.com



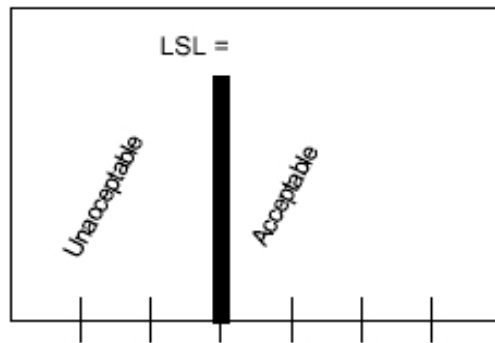
**"It's an interesting concept, but we normally don't  
hire muses here at Techno Industries."**

# Specifications

## More is Better

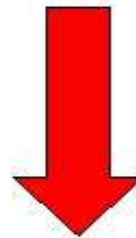


One-sided - lower specification limit

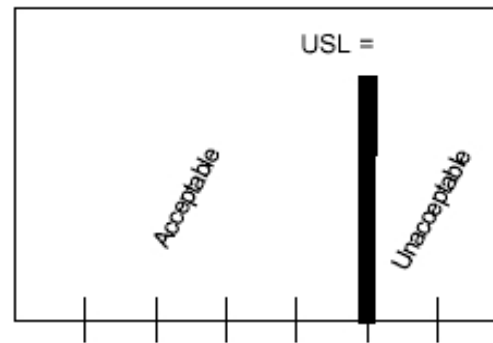


- Throughput
- Mean Time Between Failures

## Less is Better



One-sided - upper specification limit

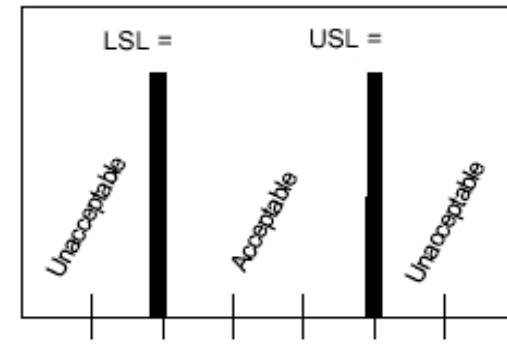


- Cycle Time
- AR days
- % Defects

## The Bull's Eye



Two-sided specifications



- Delivery Date
- Stock Level
- Medication Time

# Analyze Phase

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## Purpose:

Identify the key sources of variation (vital X's) by analyzing data and the process

## Steps:

- Define Performance Objectives
- Identify Variation Sources
  - Graphical Tools
  - Hypothesis Testing
  - Regression Analysis

**Primary Goal: Determine the vital few X's**

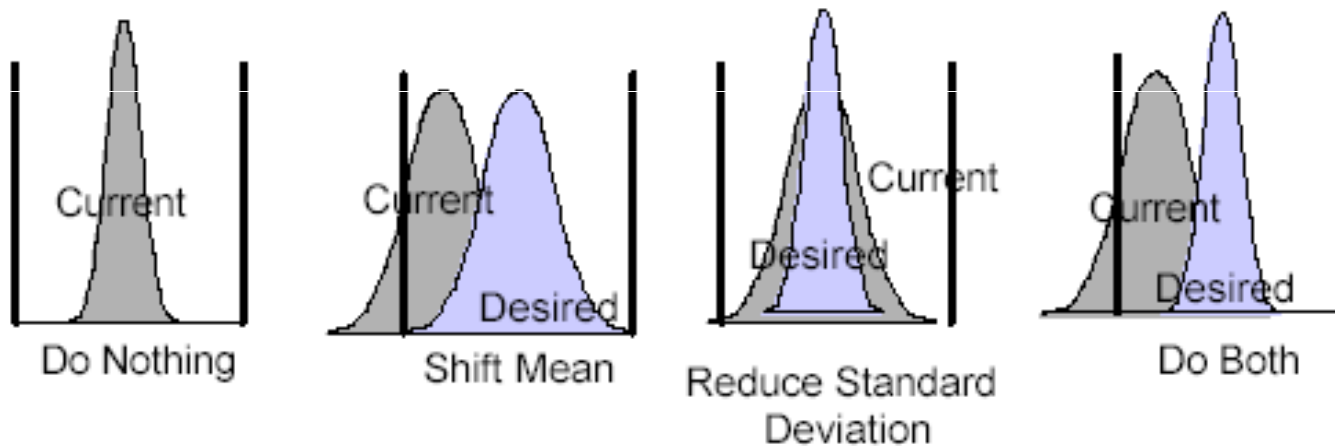


# Analyze

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## Define Performance Objectives

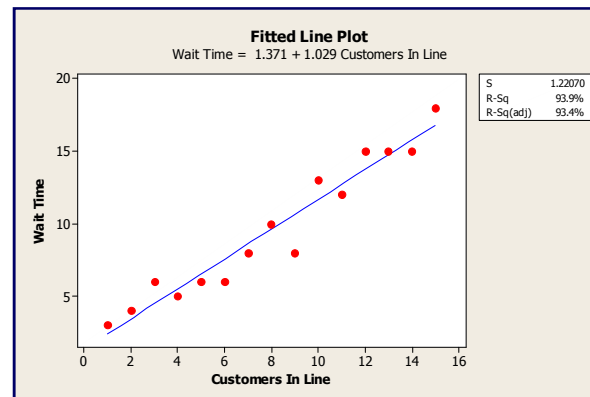
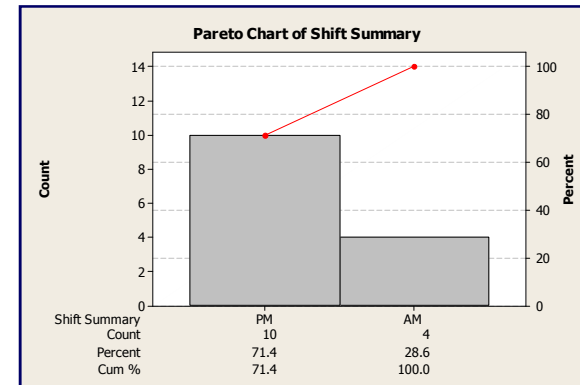
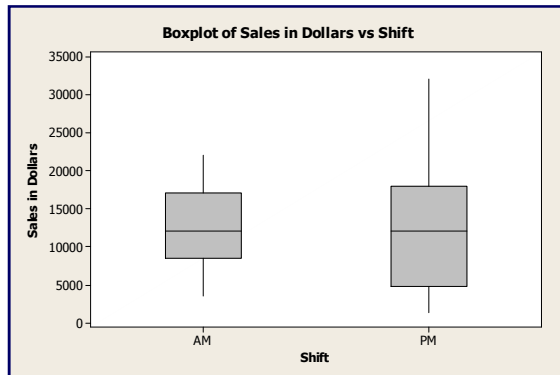
State the improvement goal in statistical terms



# Analyze: Graphical Tools

Find potential X's using data analysis techniques on the data collected in Measure.

Examples of some of the data analysis tools are shown here:

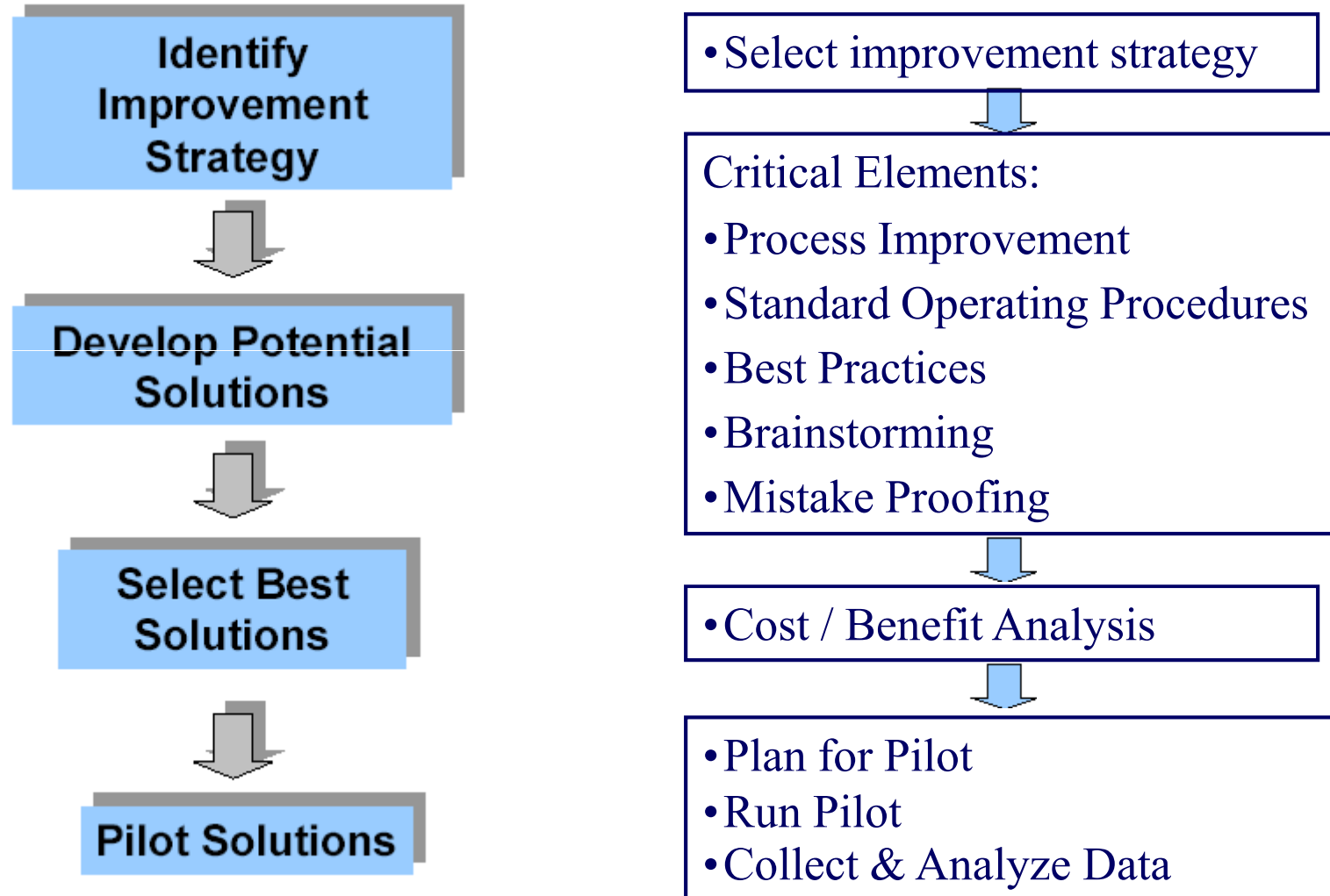


# Improve Phase

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- **Purpose:**
  - To confirm that the proposed solution(s) will meet or exceed the quality improvement goals of the project
  - To identify the resources required for successful full-scale implementation of that solution
- **Steps:**
  - Screen potential causes
  - Discover variable relationships
  - Process improvement techniques

# Improve General Approach



# Piloting the Solution

Plan and Prepare  
Pilot

Execute Pilot

Analyze Pilot

Document and  
Transition



Pilot: small scale,  
localized, high level of  
control, high level of  
scrutiny

Scale-up: gradual,  
highly monitored

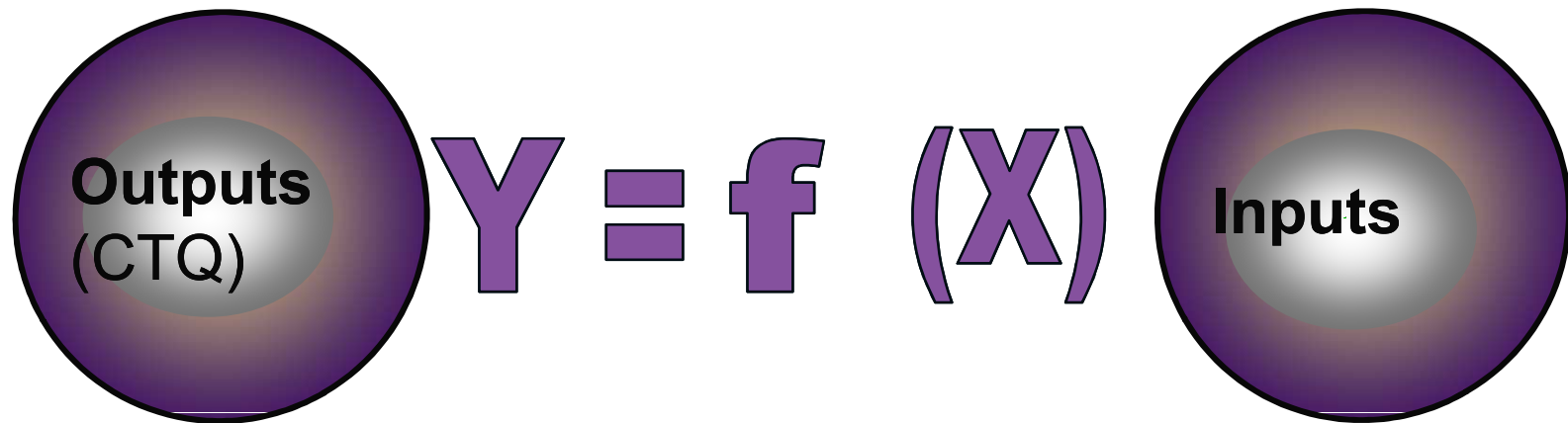
Full-scale implementation:  
everyday hospital environment,  
monitoring plan

Pilot solution on a small scale or for a specific period of time in a real business environment. Verifies that process meets CTQ's

# THE SIX SIGMA METHODOLOGY

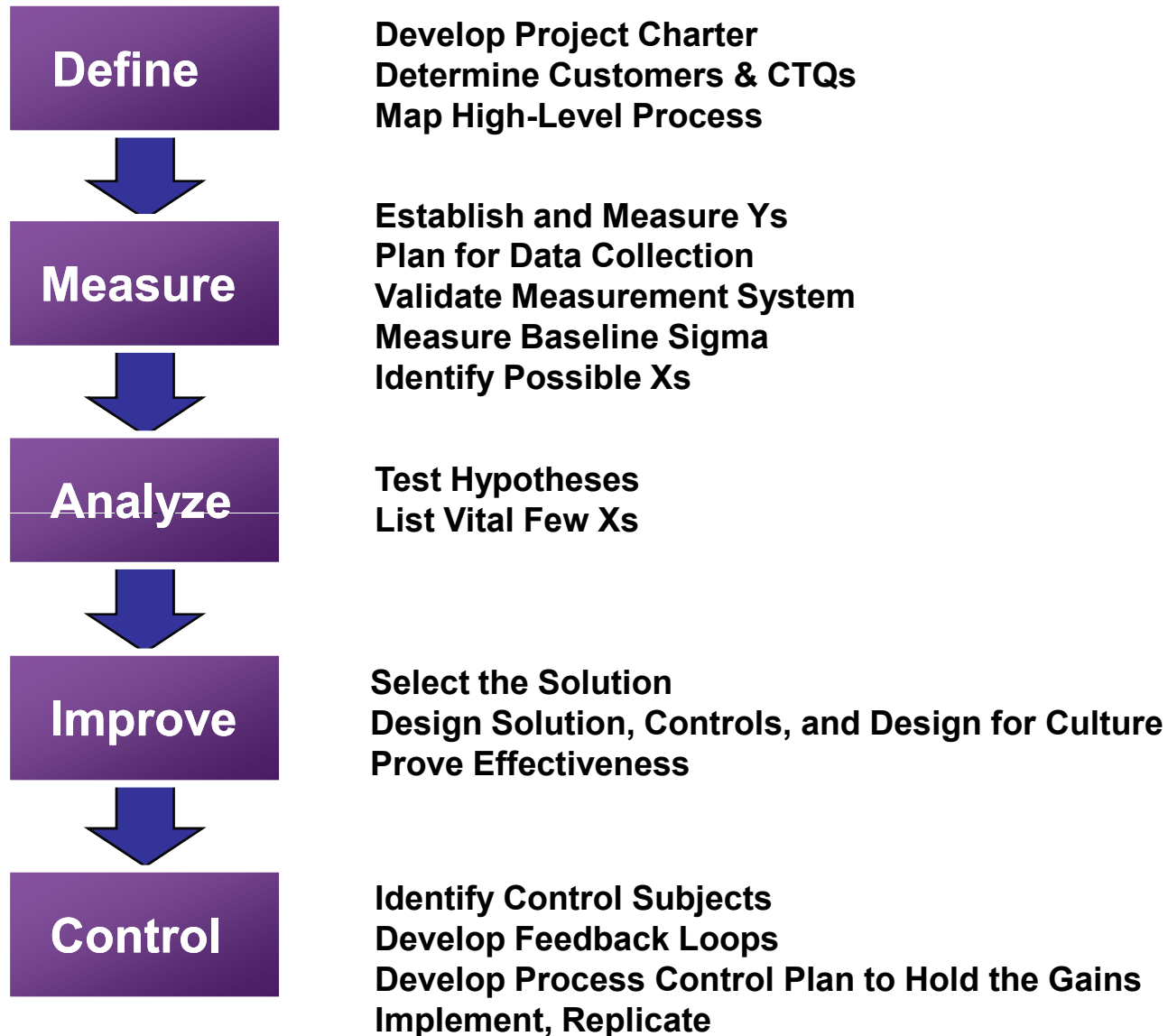
- ❖ *Process owner.* This individual is responsible for a process
- ❖ *Champion.* This individual could be the process owner
- ❖ *Six sigma green belt.* This person is a part-time employee who has undergone one to two weeks of training in the six sigma methodology
- ❖ *Six sigma black belt.* This person is a full-time employee who is essentially the project manager in a six sigma project
- ❖ *Master six sigma black belt.* This individual is a full-time employee who has the responsibility to manage the education, training, and promotion of the program.

## Six Sigma Basic Premise



Do you know what is important to customers?  
Do you know what “Xs” are important to meet customer needs?  
How do the “Xs” drive outcomes, revenue, and cost?

# Six Sigma DMAIC Methodology





# Six Sigma Methodology

**Practical Problem**



**Statistical Problem**



**Statistical Solution**



**Practical Solution**

**Define**

**Measure**

**Y**

Process  
Characterization

**Analyze**

**Improve**

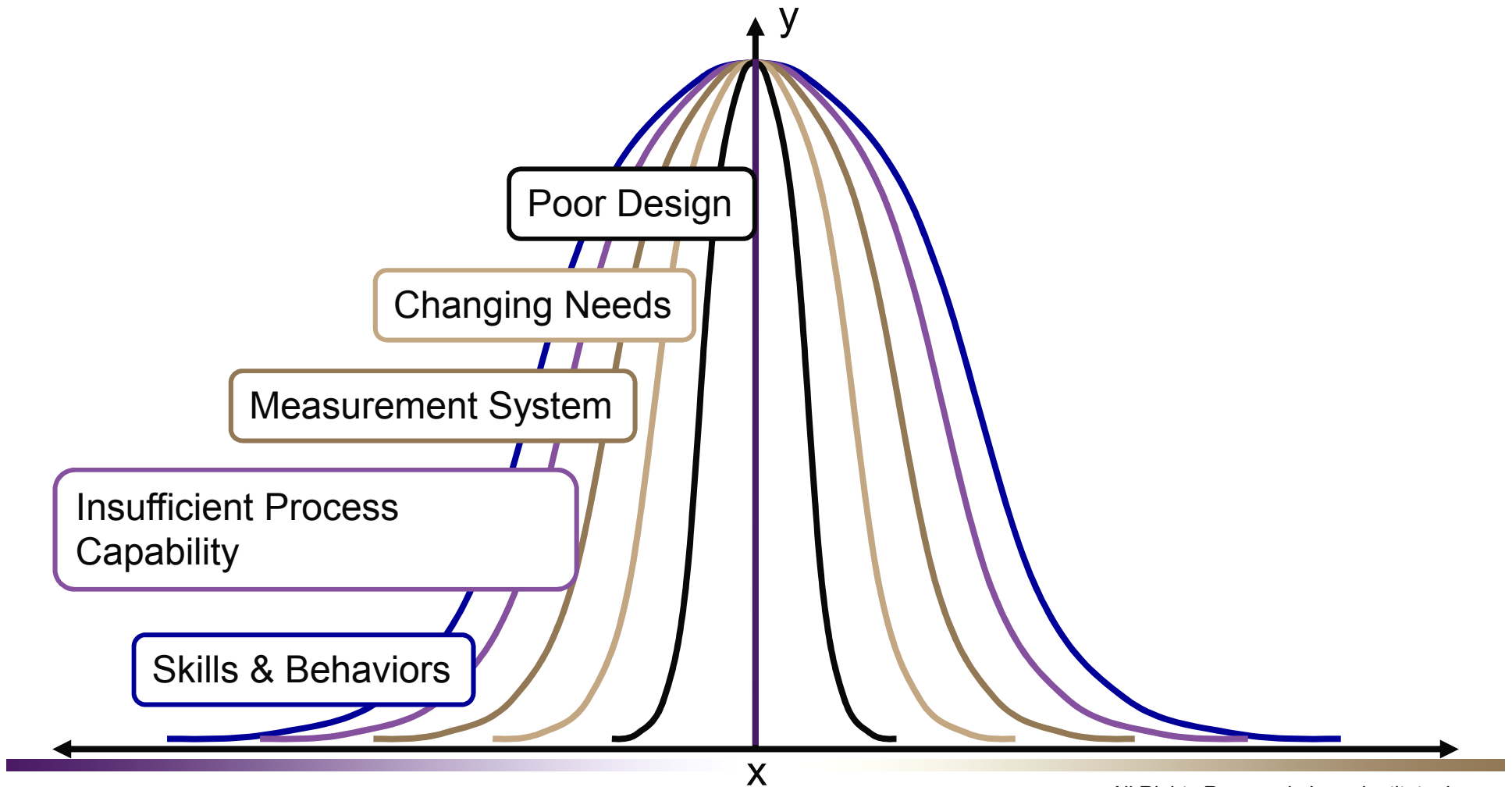
**Xs**

**Control**

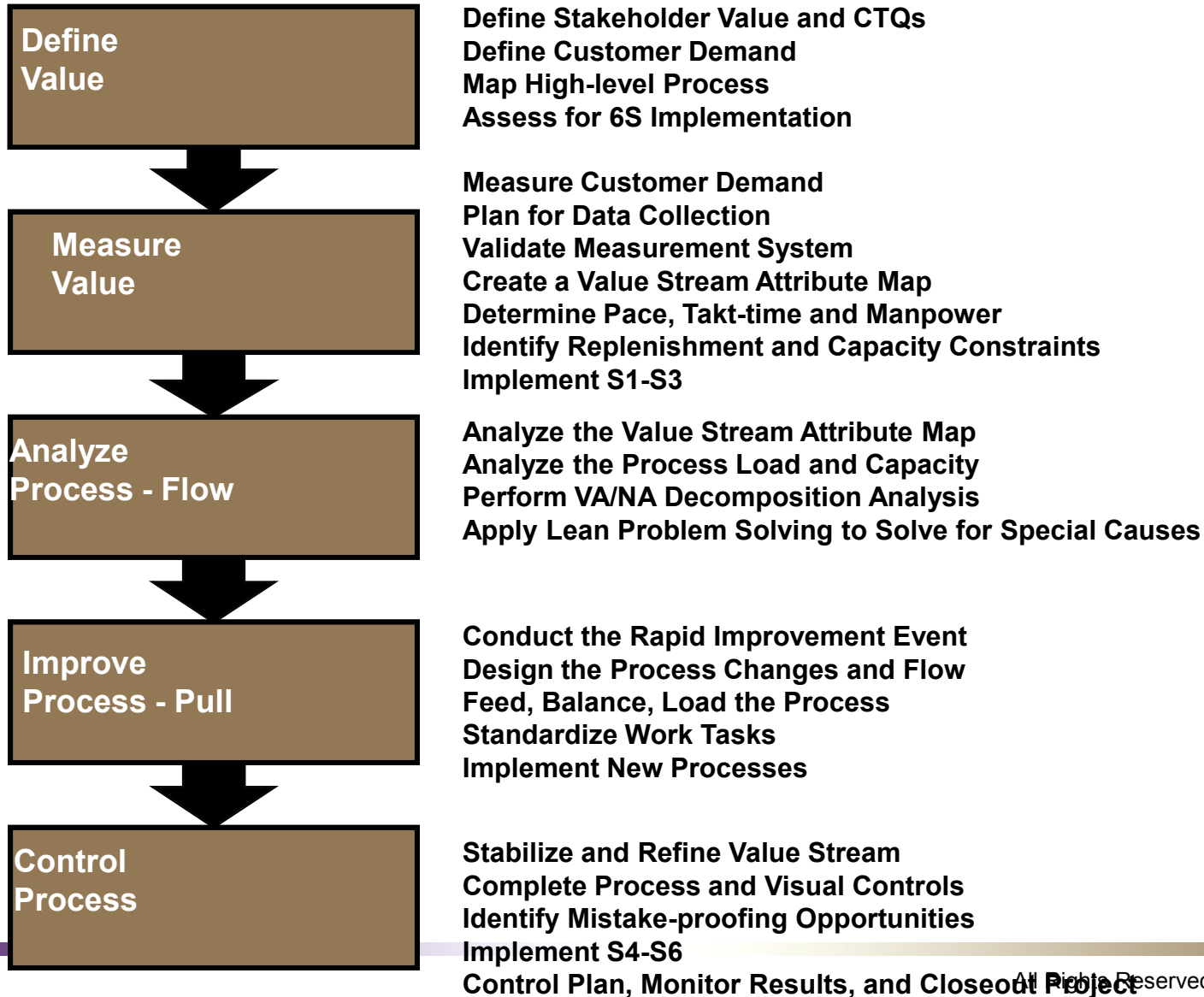
Process  
Optimization

**Goal:  $Y = f(x)$**

# Sources of Variation



# Lean Methodology



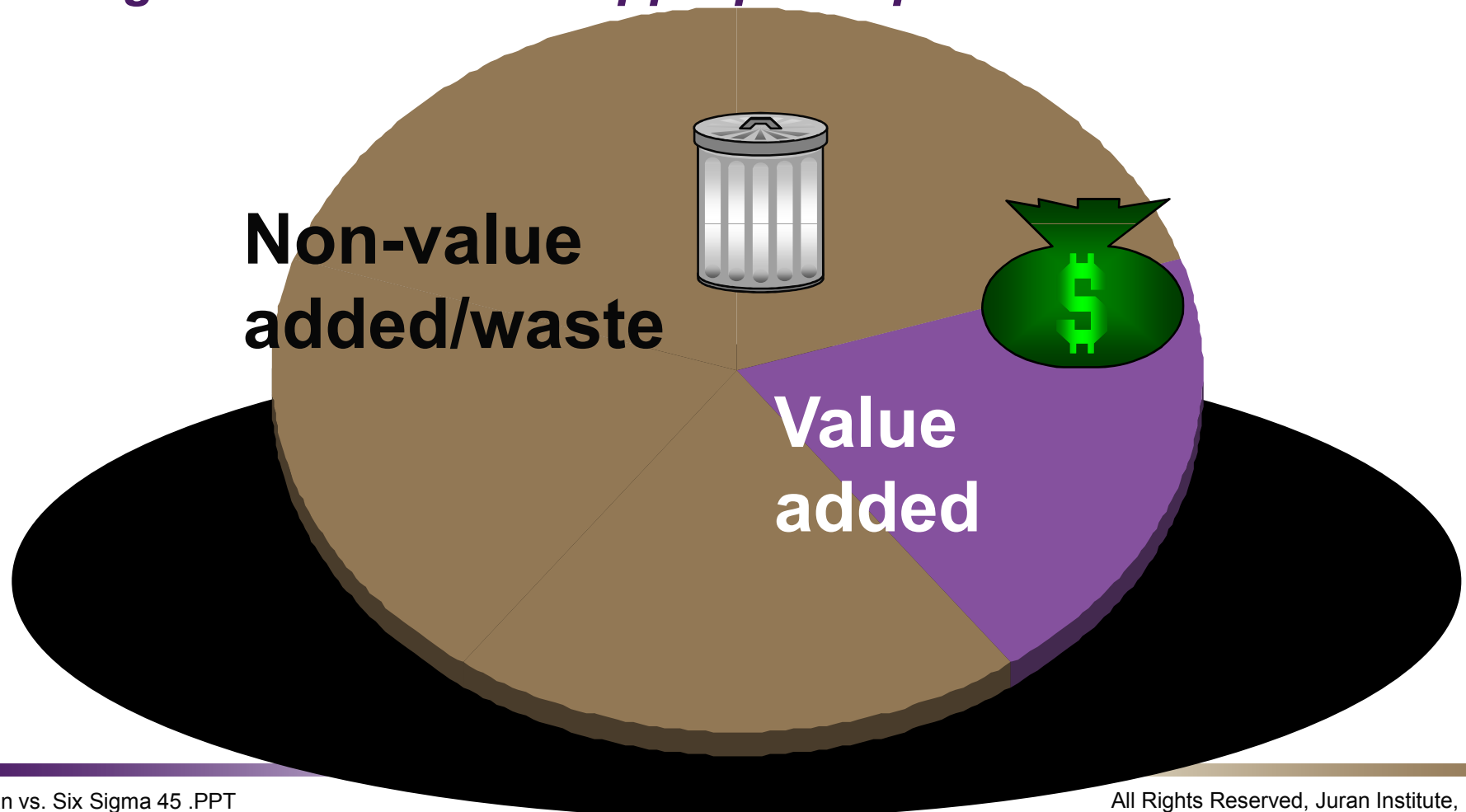
# Why Define a Process as a Value Stream?

## *A Value Stream*

- Focuses attention on what is important for the customer.
- Identifies all the necessary components to bring a product or service from conception to commercialization.
- Identifies waste inherent in processes and works to remove it.
- Reduces defects in products and deficiencies in processes.
- Focuses on improving specs and cost.

## What Is Typically Found

*Lean Value Stream Management starts with defining value in terms of products and process capabilities to provide the customer with what they need at the right time and at an appropriate price.*



# The Eight Wastes

adapted from Taiichi Ohno

1. **Overproduction**—making or doing more than is required or earlier than needed.
2. **Waiting**—for information, materials, people, maintenance, etc.
3. **Transport**—moving people or goods around or between sites.
4. **Poor process design**—too many/too few steps, non-standardization, inspection rather than prevention, etc.
5. **Inventory**—raw materials, work-in-progress, finished goods, papers, electronic files, etc.
6. **Motion**—inefficient layouts or poor ergonomics at workstations or in offices.
7. **Defects**—errors, scrap, rework, non-conformance.
8. **Underutilized personnel resources and creativity**—ideas that are not listened to, skills that are not utilized.

# History of Lean

## US war production

- Large quantities
- Rapid pace
- High training

## TPS

- Toyota
- Ohno and Shingo
- Flow of work
- Small batch sizes
- New philosophy

## JIT

- Just-in-Time
- Schonberger “Japanese Mfg Techniques”
- Takes TPS and imports to US

## Lean

- Womack “Mach. Changed World”
- Eliminate Waste
- Improve performance
- Flexibility

## Lean 6s

- Added to 6s tool kit

1940  
1990

1952  
2000

1964  
2008

1980

# The Methods

## Methods

**Lean  
&  
Six  
Sigma**

Improve Speed

Sustain Performance

Achieve Breakthrough

## Results

Higher Quality

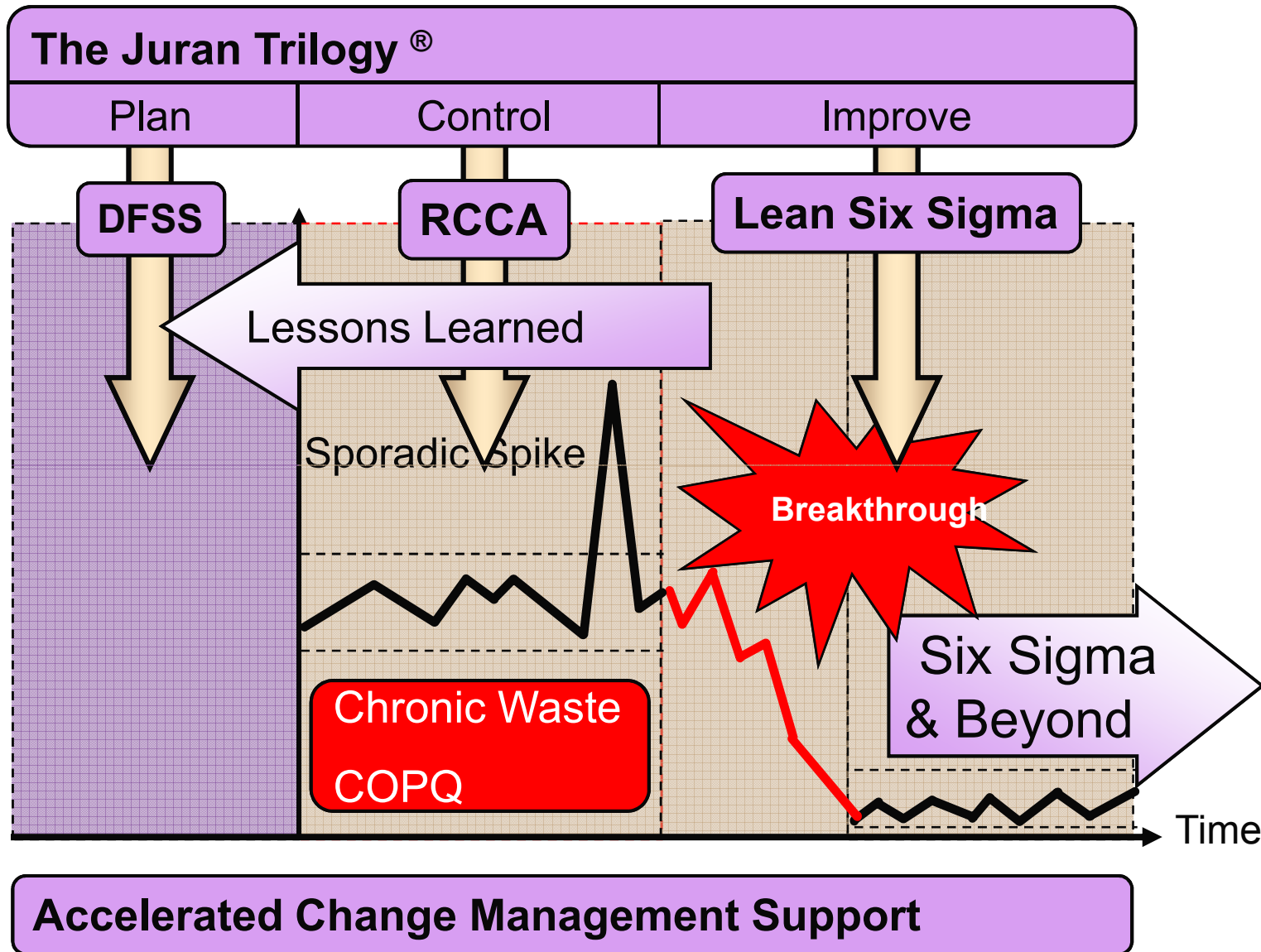
Lower Costs

Culture Change

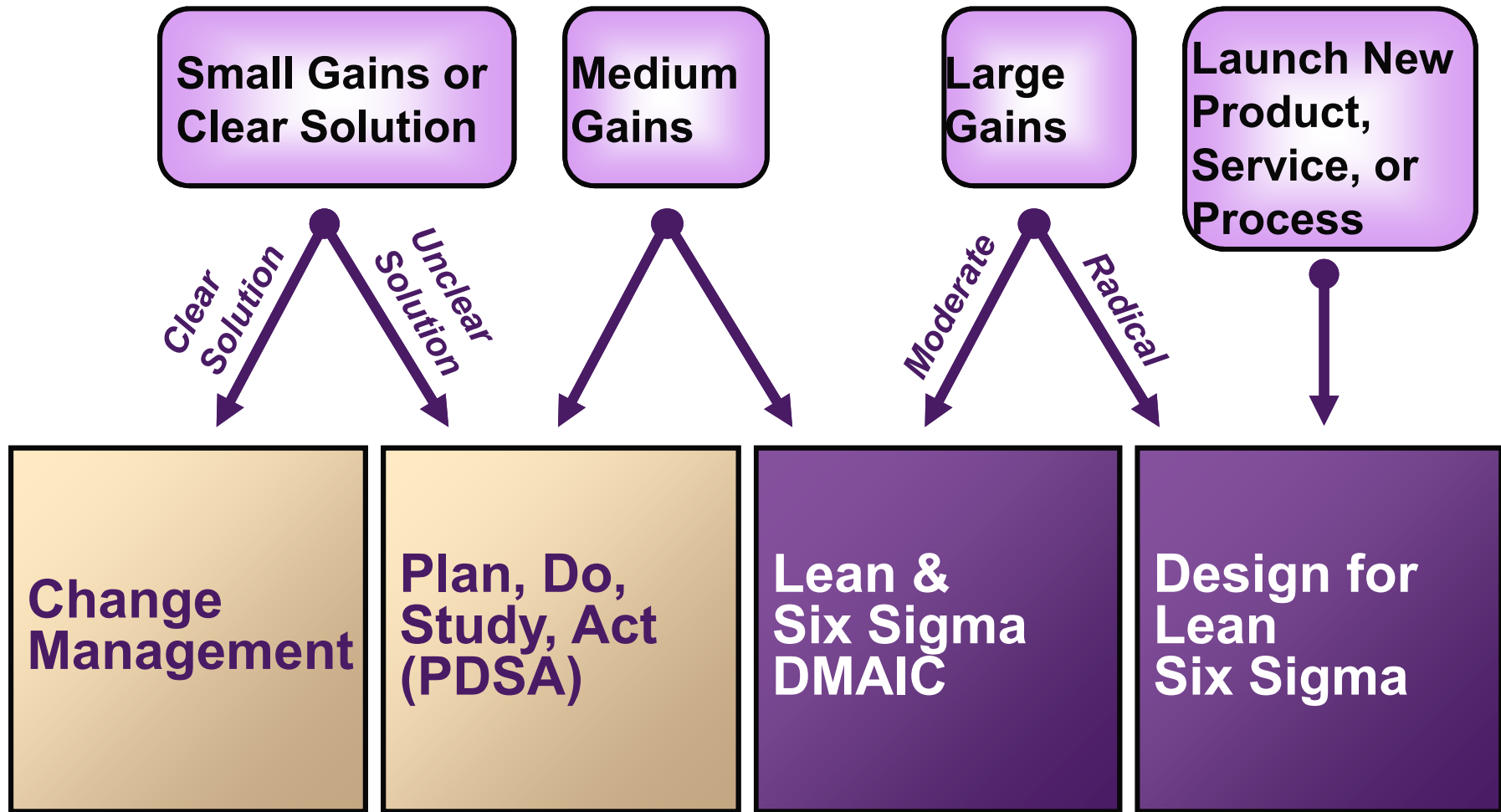
Dashboard Results



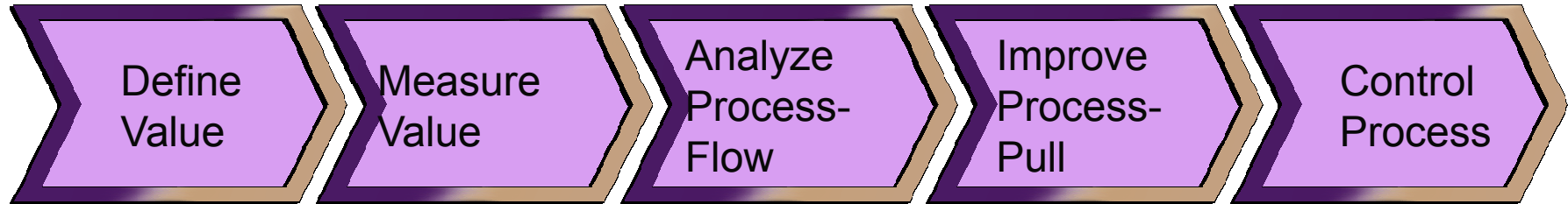
# How to Think About Improvement



# Matching Improvement Process to Need



# Lean and Six Sigma



**LEAN** = Improvement principles focused on dramatically improving process speed and eliminating the eight deadly wastes.

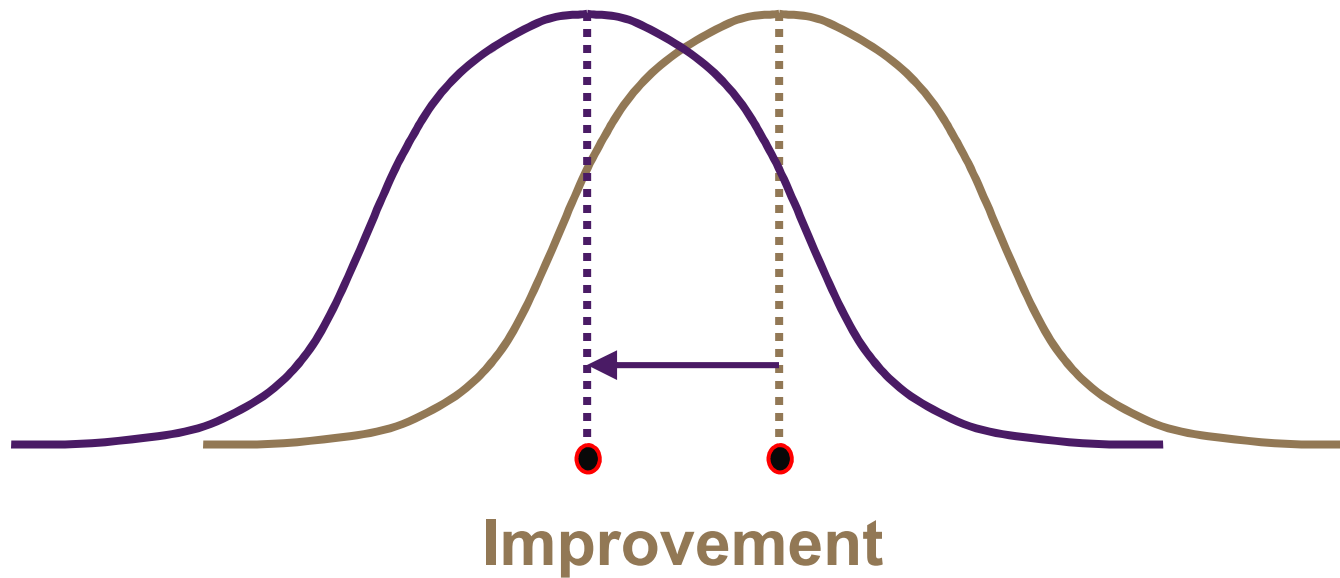


**SIX SIGMA** = Breakthrough Process, Design, or Improvement Teams focused on eliminating chronic problems and reducing variation in processes.

## Lean Project Attributes

Simply stated: “Lean is about moving the Mean.” It focuses on efficiency.

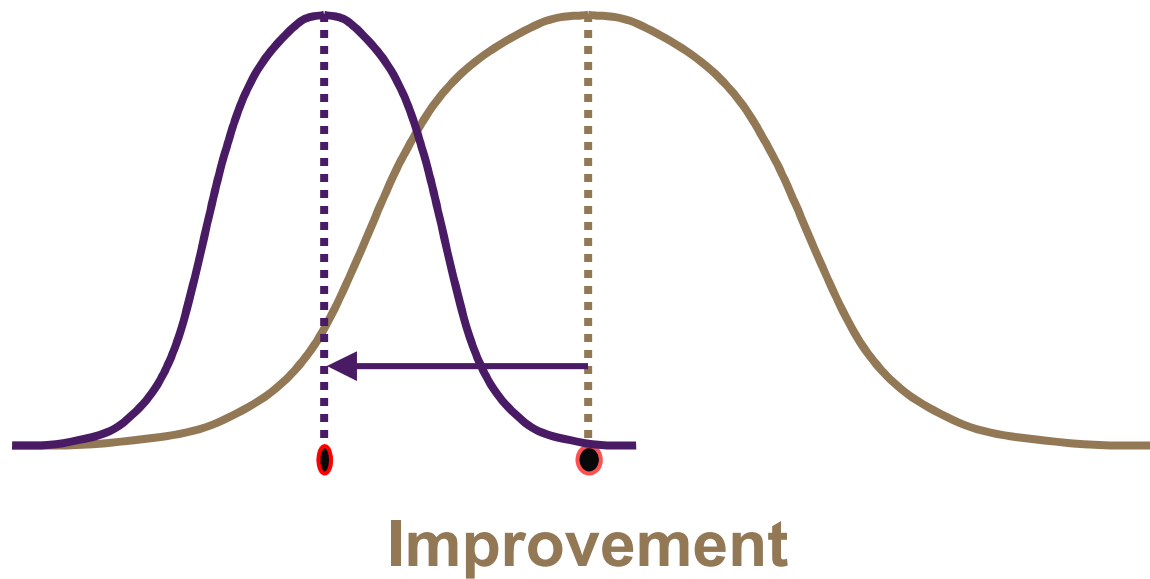
- Lean reduces average cycle time.
- Lean reduces excess inventory.
- Lean improves average response time.



## Six Sigma Attributes

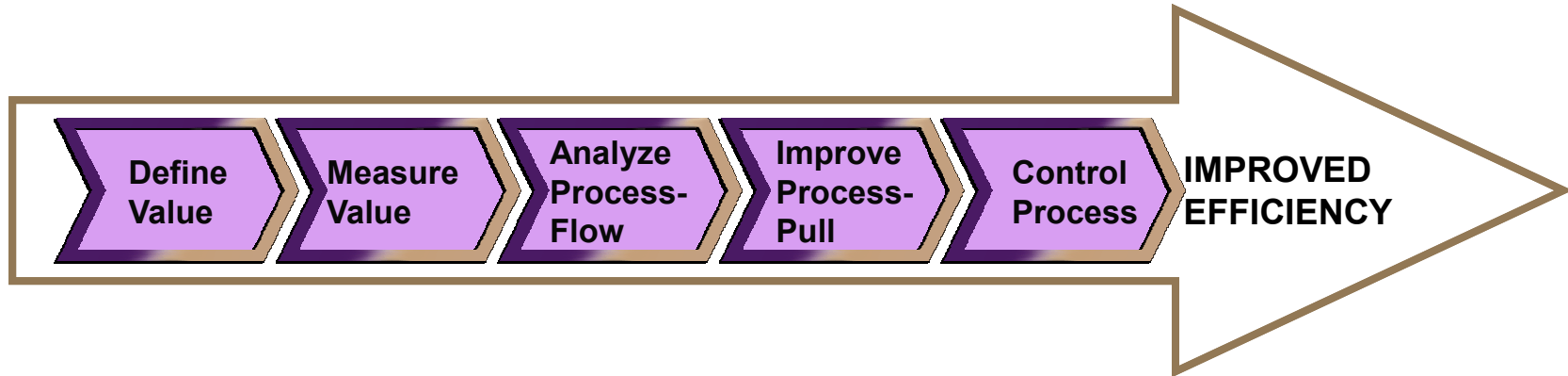
Simply stated: “Six Sigma is about Reducing Variation.” It focuses on Effectiveness. The mean will most likely also be improved.

- Decrease defect rate
- Increase Process Yield

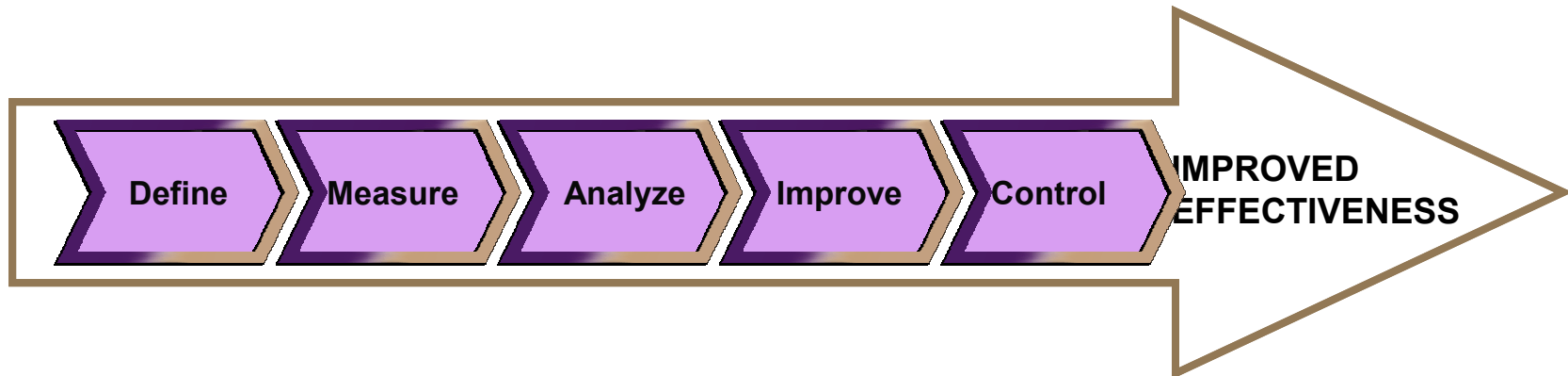


# Lean and Six Sigma

**Lean** = Rapid Improvement Teams focused on dramatically improving process speed, and the elimination of the eight deadly wastes.

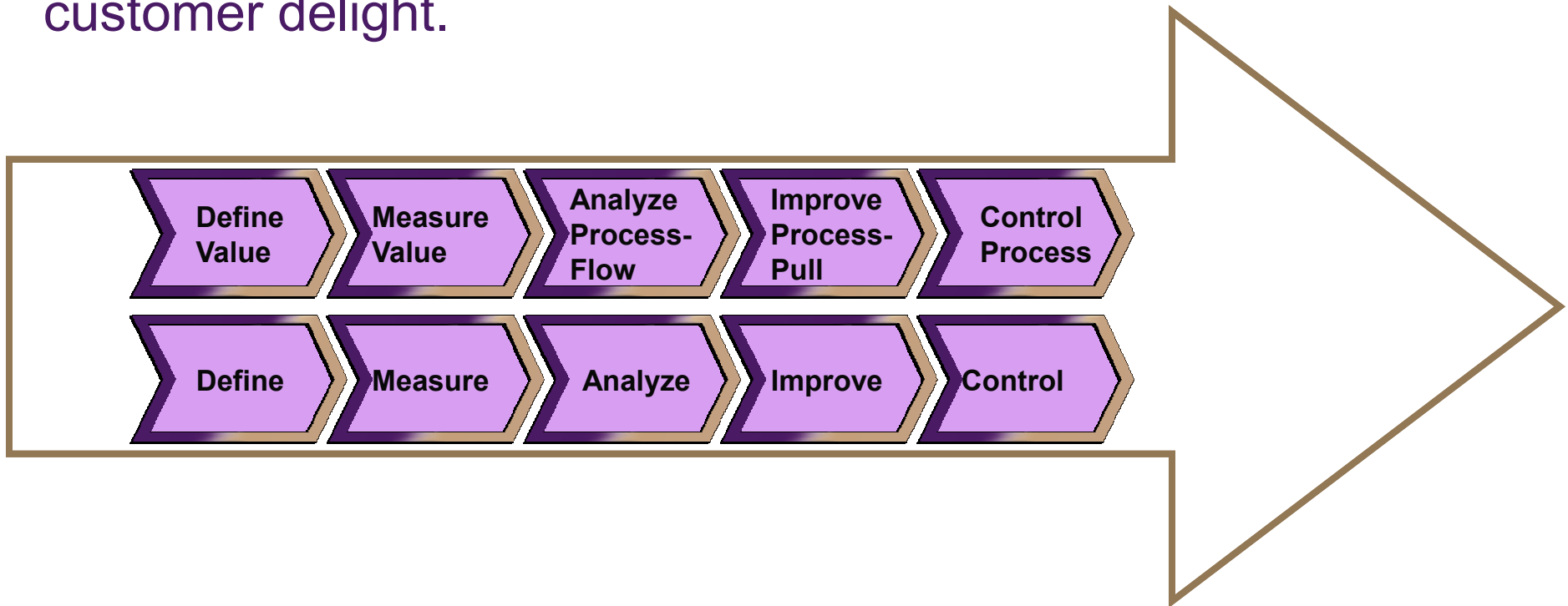


**Six Sigma** = Breakthrough Process Improvement Teams focused on eliminating chronic problems and reducing variation in processes.



# Lean Six Sigma

Lean Six Sigma is an approach to integrating the power of Six Sigma Tools and Lean Enterprise Tools which can be applied within an organization to create the fastest rate of improvement, maximize shareholder value, and increase customer delight.



## Which Technique to Begin With?

- It is often advantageous to begin with Lean projects.
  - These are easier to understand and implement.
- Begin with streamlining processes and Rapid Improvement Events.
  - This gets the operation in good order.
  - Chronic problems are now easier to deal with.
  - “Low Hanging Fruit” is eaten.
- Next, select Six Sigma projects

Other Reasons to Begin Lean

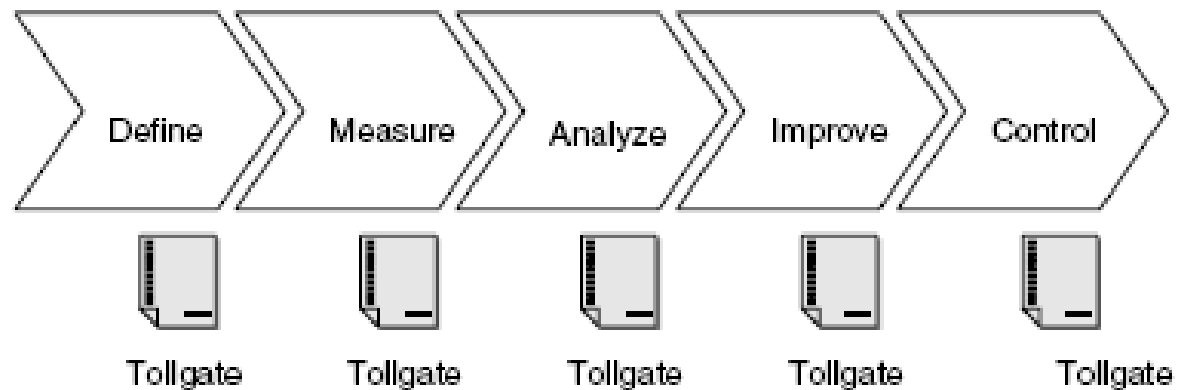




# FIVE STEPS IN SIX SIGMA (DMAIC)

1. Define
2. Measure
3. Analyze
4. Improve
5. Control

Example Tollgate DMAIC



## FIVE STEPS IN SIX SIGMA (DMADV)

1. Define
2. Measure
3. Analyze
4. Design
5. Validate

❖ A key point to remember when doing a six sigma project is that the DMAIC project should last only 12 to 16 weeks (which requires a small, well-defined project), whereas a DMADV or redesign might take years.

# Tools in Six Sigma

- ❖ Normal Curve
- ❖ Descriptive statistics
- ❖ Histograms
- ❖ Pareto charts
- ❖ Line and run charts
- ❖ Scatter plots
- ❖ Control charts

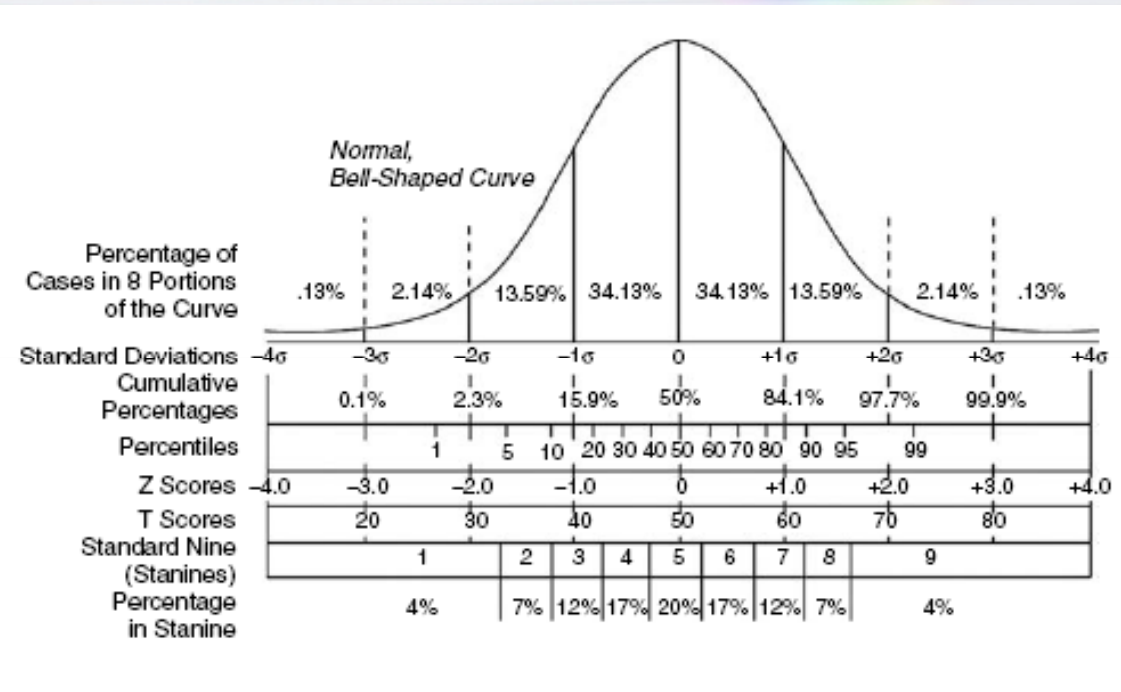


EXHIBIT 15.3 THE NORMAL CURVE

Mean	7
Standard Deviation	2.44949
Variance	6
N	36
Minimum	2
1st Quartile	5
Median	7
3rd Quartile	9
Maximum	12

EXHIBIT 15.5 DESCRIPTIVE STATISTICS

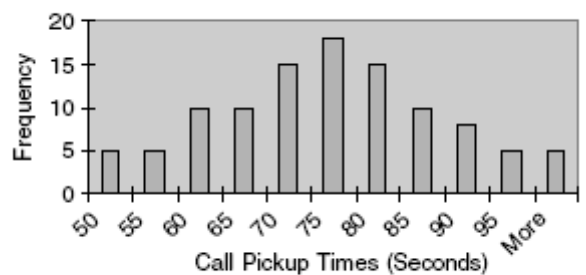


EXHIBIT 15.6 HISTOGRAM OF CALL PICKUP TIMES

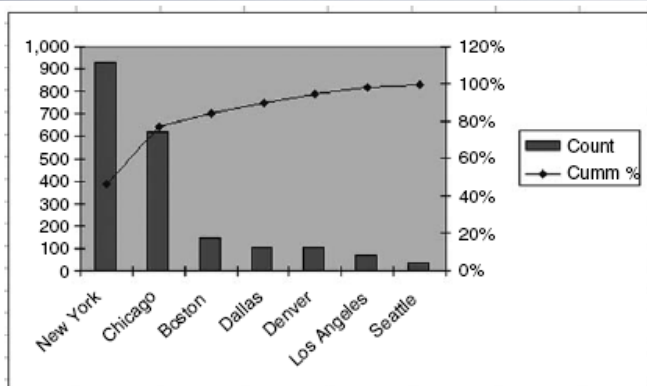


EXHIBIT 15.7 PARETO CHART

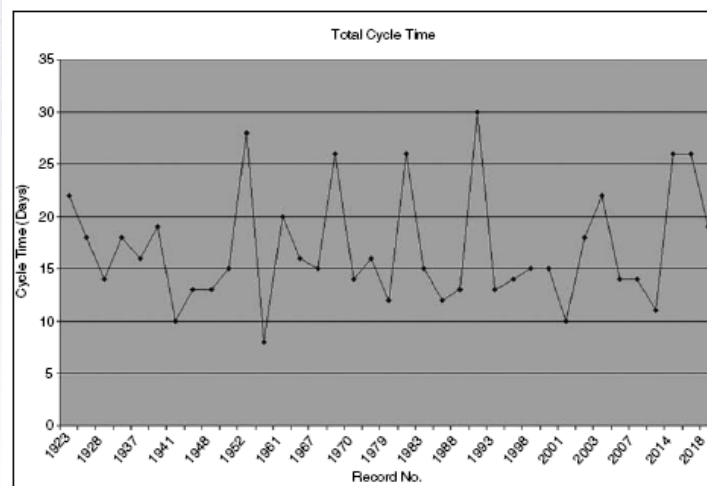


EXHIBIT 15.8 LINE AND RUN CHART

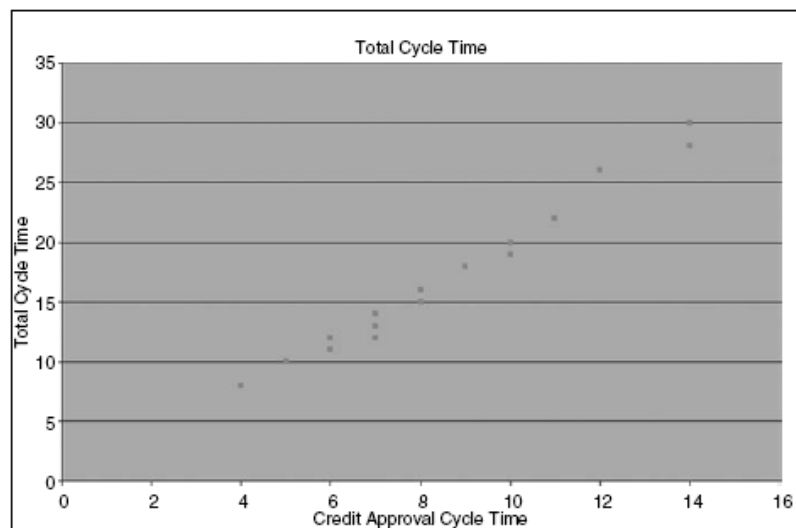


EXHIBIT 15.9 SCATTER PLOT

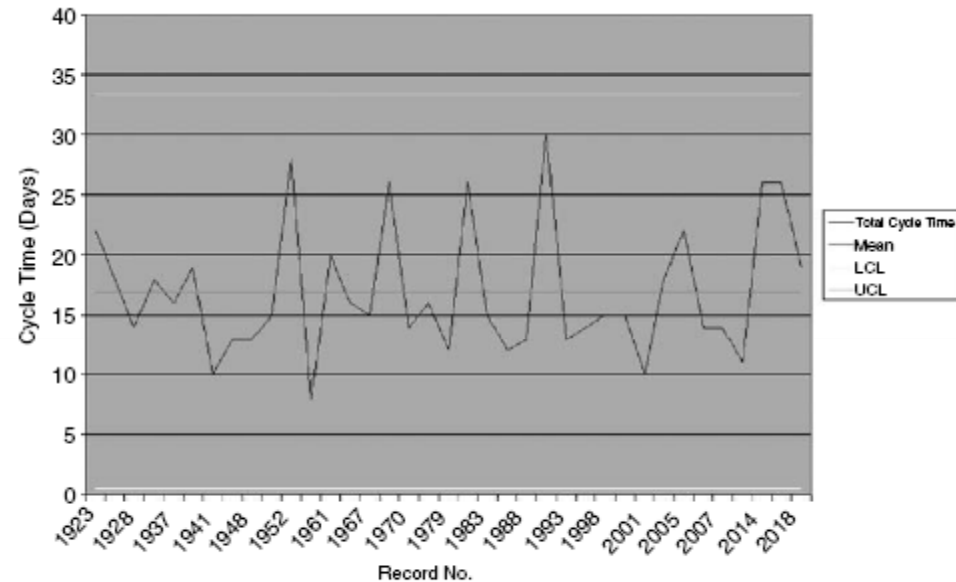


EXHIBIT 15.10 CONTROL CHART WITH UPPER AND LOWER CONTROL LIMITS

# ORGANIZATION APPROACH

## Traditional Model

- Intuition-based decision making
- Reliance on trial and error
- Dependence on rework
- Fixing
- Accepting firefighting behavior
- Point or one-off solutions
- Minimal tracking of post-implementation results

## Six Sigma Goals

- Metric-driven organization
- Structured methodology
- Defect-free processes
- Preventing
- Challenging status quo
- Integrated solutions based on customer and business needs
- Ongoing monitoring with corrective actions